

# Company Information Report

## Contact Details

Home Country:	Postal Address:	Postal Address:	City:	Area code:	Head Office Telephone:	Email:	Website:	Company Registration Date::	Latest Annual Report:	Recording Currency:
South Africa	PO Box 680	Claremont	Cape Town	8000	+27 21 407 9111	InvestorRelations@woolworths.co.za	http://www.woolworthsholdings.co.za	1929/01/01	2023/06/25	ZAR

## GUF Information

GUF in this sector:	Signed an IFA:	IFA signing Date:
UNI	No	0

## Sector Information

Sector:	Stock Exchange Listings:	Major Competitors:
Retail	Johannesburg Stock Exchange (JSE), Australian Stock Exchange (ASX)	Pick n Pay, Massmart

## Five Major Shareholders

18%	Allan Gray Proprietary Limited
17%	Government Employees Pension Fund (PIC) (ZA)
5%	Ninety One SA (Pty) Ltd
5%	BlackRock Inc.

0%

n.a

## Company Performance Report

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### Company Performance in US Dollars - USD

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	2,630,290,205	181,100,362	1,361,160,822	662,261,185
2009	2,597,428,910	213,992,891	984,016,588	620,047,393
2010	3,292,472,520	244,747,461	1,253,652,428	773,201,614
2011	3,702,148,997	330,372,493	1,298,710,602	712,320,917
2012	3,717,806,452	370,322,581	1,296,129,032	706,193,548
2013	4,022,613,636	414,431,818	1,385,000,000	714,090,909
2014	3,856,702,025	395,756,991	2,147,444,552	1,477,049,180
2015	5,075,961,538	387,412,587	3,623,688,811	2,373,951,049
2016	4,540,881,356	409,016,949	3,348,474,576	2,002,508,475
2017	5,317,840,735	515,007,657	3,445,099,541	1,985,222,052
2018	4,955,898,876	-170,926,966	2,819,311,798	1,897,542,135
2019	4,901,485,589	-134,661,464	2,459,711,097	1,813,240,227
2020	4,561,307,394	126,356,526	2,503,001,550	3,412,791,850
2021	5,820,652,956	370,343,737	4,016,539,623	4,016,539,623
2022	5,509,338,398	328,584,995	3,550,427,350	2,803,355,492
2023	3,870,003,903	286,012,285	2,088,496,631	1,448,482,916

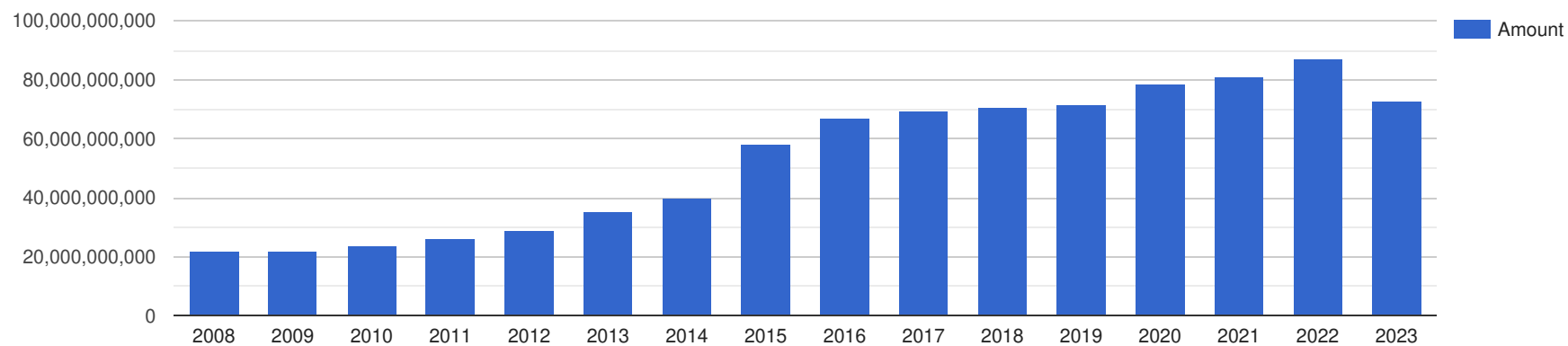
**Company Performance in South African Rand - ZAR**

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	21,752,500,000	1,497,700,000	11,256,800,000	5,476,900,000
2009	21,922,300,000	1,806,100,000	8,305,100,000	5,233,200,000
2010	23,663,000,000	1,759,000,000	9,010,000,000	5,557,000,000
2011	25,841,000,000	2,306,000,000	9,065,000,000	4,972,000,000
2012	28,813,000,000	2,870,000,000	10,045,000,000	5,473,000,000
2013	35,399,000,000	3,647,000,000	12,188,000,000	6,284,000,000
2014	39,994,000,000	4,104,000,000	22,269,000,000	15,317,000,000
2015	58,069,000,000	4,432,000,000	41,455,000,000	27,158,000,000
2016	66,978,000,000	6,033,000,000	49,390,000,000	29,537,000,000
2017	69,451,000,000	6,726,000,000	44,993,000,000	25,927,000,000
2018	70,572,000,000	-2,434,000,000	40,147,000,000	27,021,000,000
2019	71,596,000,000	-1,967,000,000	35,929,000,000	26,486,000,000
2020	78,262,000,000	2,168,000,000	42,946,000,000	58,556,000,000
2021	80,942,000,000	5,150,000,000	55,854,000,000	55,854,000,000
2022	87,020,000,000	5,190,000,000	56,079,000,000	44,279,000,000
2023	72,688,000,000	5,372,000,000	39,227,000,000	27,206,000,000

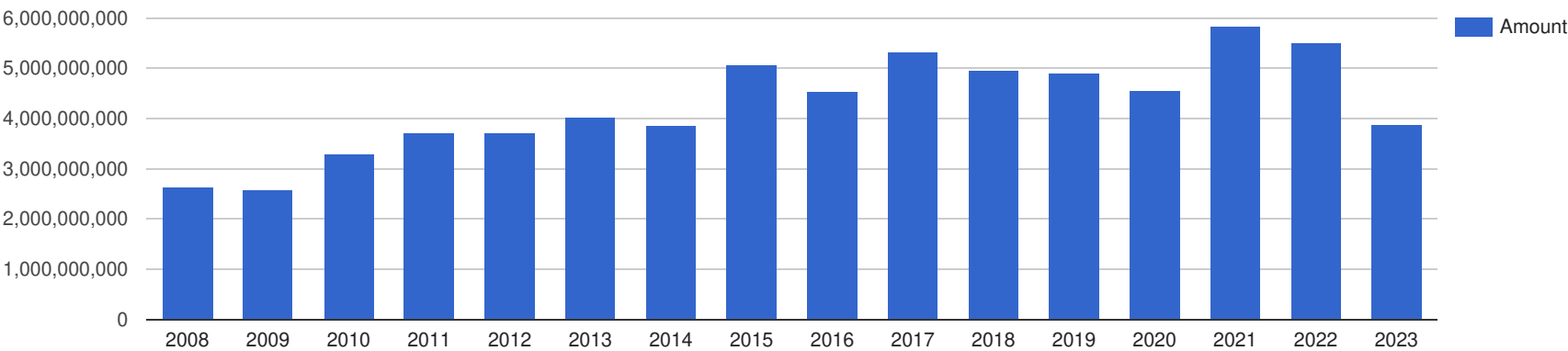
## Company Performance Changes Report

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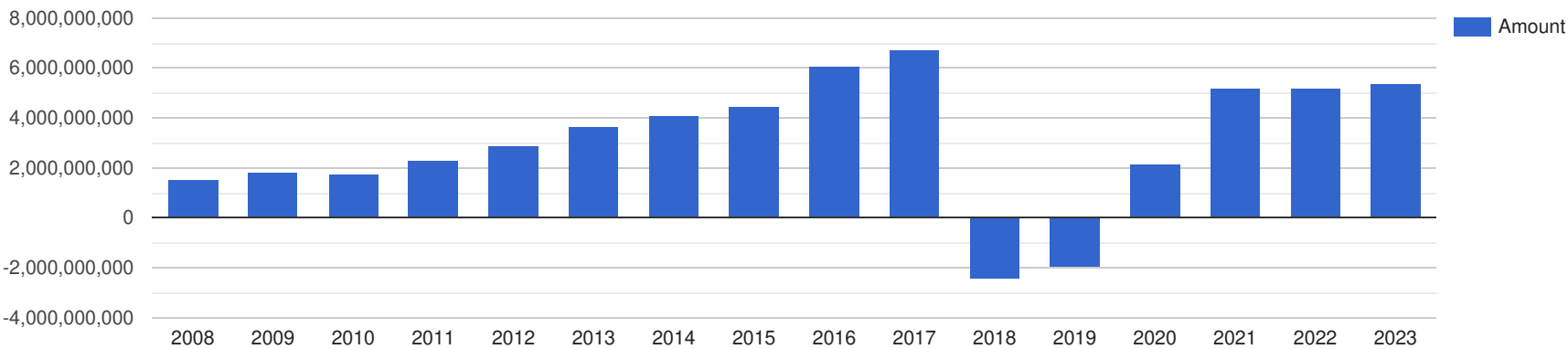
### Company Revenue - ZAR



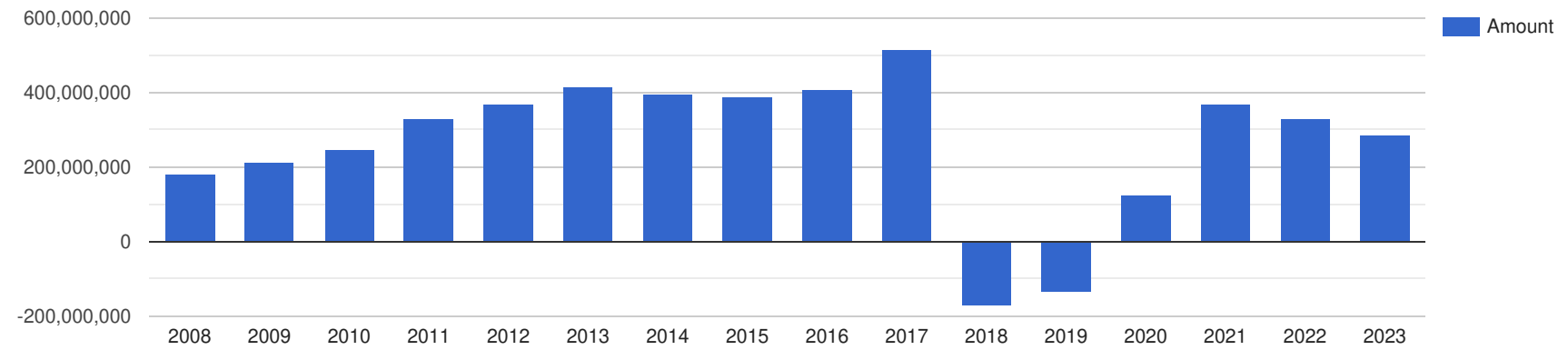
Company Revenue - USD



Company Profit Before Tax - ZAR



## Company Profit Before Tax - USD





## Company Directors Report

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### CEO Biography - USD:

Year End:	Director Surname:	Director Name:	Director Gender:	Full Year on Board?:	Full year in position?:
2008	Susman	Simon	Male	Yes	Yes
2009	Susman	Simon	Male	Yes	Yes
2010	Susman	Simon	Male	Yes	Yes
2010	Moir	Ian	Male	Yes	Yes
2011	Susman	Simon	Male	No	No
2011	Moir	Ian	Male	Yes	Yes
2012	Moir	Ian	Male	Yes	Yes
2013	Moir	Ian	Male	Yes	Yes
2014	Moir	Ian	Male	Yes	Yes
2015	Moir	Ian	Male	Yes	Yes
2016	Moir	Ian	Male	Yes	Yes
2017	Moir	Ian	Male	Yes	Yes
2018	Moir	Ian	Male	Yes	Yes
2019	Moir	Ian	Male	No	No
2020	Moir	Ian	Male	No	No
2020	Bagattini	Roy	male	No	No
2021	Bagattini	Roy	male	Yes	Yes
2022	Rylands	Zyda	Female	No	No
2022	Bagattini	Roy	male	Yes	Yes
2023	Bagattini	Roy	male	No	No

**CEO Remuneration - USD:**

Financial Year:	Salary:	Benefits:	Cash Bonus	Other:	Total Annual:	LTI Payment:	Total Including LTI:
2008	448,489	88,271	0	445,224	981,983	0	981,983
2009	433,465	84,479	164,530	435,912	1,118,387	598,981	1,717,369
2010	870,739	160,568	1,377,348	2,198,560	4,607,214	1,610,030	6,217,244
2011	971,203	68,625	1,588,682	124,499	2,753,009	0	2,753,009
2012	743,355	5,419	689,806	0	1,438,581	0	1,438,581
2013	841,023	6,136	1,171,364	0	2,018,523	0	2,018,523
2014	863,934	7,425	925,265	0	1,796,625	1,775,533	3,572,158
2015	977,885	12,063	1,823,951	0	2,813,899	1,484,790	4,298,689
2016	1,113,898	13,288	1,014,237	0	2,141,424	150,237	2,291,661
2017	1,429,786	10,337	0	0	1,440,123	1,214,931	2,655,054
2018	1,328,301	9,761	0	0	1,338,062	461,025	1,799,087
2019	1,294,379	9,721	0	0	1,304,101	273,294	1,577,394
2020	994,114	575,825	0	74,309	1,644,248	84,684	1,728,931
2021	1,195,671	98,015	1,100,244	0	2,393,931	0	2,393,931
2022	1,187,591	111,934	941,247	0	2,240,772	244,571	2,485,343
2023	968,108	122,138	1,491,375	0	2,581,621	3,938,878	6,520,498

**Executive Director Remuneration - USD:**

Financial Year:	No. of EDs:	Total Salary:	Cash Bonus	Other:	Total Annual:
2008	5	1,559,976	2,984,160	311,995	596,832
2009	4	1,308,669	2,896,644	327,167	724,161
2010	5	1,828,162	8,545,993	365,632	1,709,199
2011	4	1,747,708	5,299,713	436,927	1,324,928
2012	3	1,480,258	3,038,194	493,419	1,012,731
2013	3	1,561,136	4,112,955	520,379	1,370,985
2014	5	1,864,995	4,072,517	372,999	814,503
2015	4	1,978,671	4,728,671	494,668	1,182,168
2016	4	2,070,169	3,783,525	517,542	945,881
2017	5	3,935,988	4,261,562	787,198	852,312
2018	5	3,860,744	4,101,475	772,149	820,295
2019	4	2,728,623	2,974,259	682,156	743,565
2020	5	2,231,787	3,089,987	446,357	617,997
2021	4	2,827,485	5,532,072	706,871	1,383,018
2022	4	2,085,977	3,826,084	521,494	956,521
2023	3	1,777,446	4,638,484	592,482	1,546,161

**Non-Executive Director Remuneration - USD:**

Financial Year:	No. of NEDs:	Total Fees:	Average Fees
2008	9	413,180	45,909
2009	7	360,872	51,553
2010	9	541,394	60,155
2011	12	943,553	78,629
2012	12	700,258	58,355
2013	11	967,841	87,986
2014	10	650,241	65,024
2015	12	1,074,738	89,561
2016	12	1,100,678	91,723
2017	11	1,365,850	124,168
2018	10	1,219,733	121,973
2019	11	1,034,983	94,089
2020	11	998,485	90,771
2021	8	1,093,341	136,668
2022	9	590,567	65,619
2023	10	772,122	77,212

**CEO Remuneration - ZAR:**

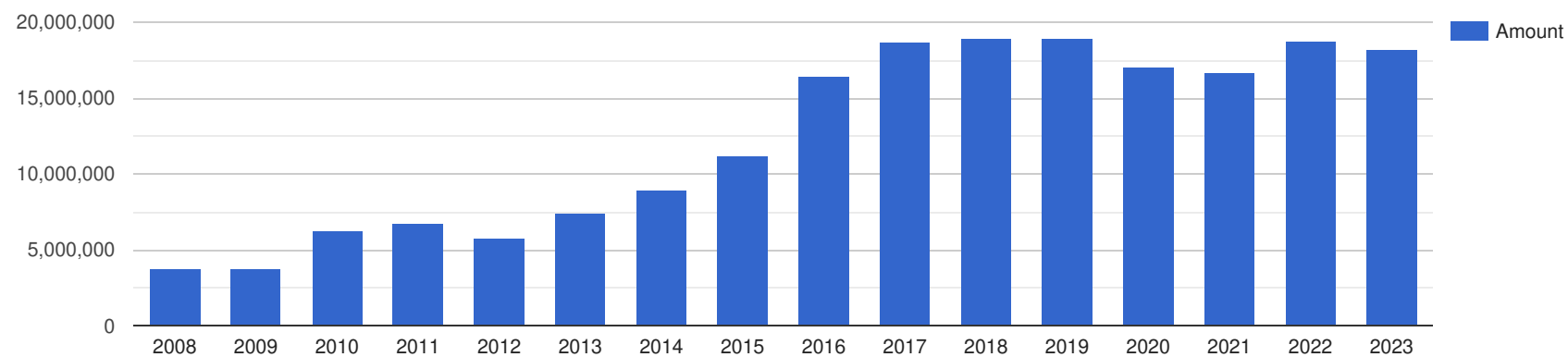
Financial Year:	Salary:	Benefits:	Cash Bonus	Other	Total Annual	LTI Payment	Total Including LTI
2008	3,709,000	730,000	0	3,682,000	8,121,000	0	8,121,000
2009	3,720,000	725,000	1,412,000	3,741,000	9,598,000	5,140,457	14,738,457
2010	6,258,000	1,154,000	9,899,000	15,801,050	33,112,050	11,571,285	44,683,335
2011	6,779,000	479,000	11,089,000	869,000	19,216,000	0	19,216,000
2012	5,761,000	42,000	5,346,000	0	11,149,000	0	11,149,000
2013	7,401,000	54,000	10,308,000	0	17,763,000	0	17,763,000
2014	8,959,000	77,000	9,595,000	0	18,631,000	18,412,280	37,043,280
2015	11,187,000	138,000	20,866,000	0	32,191,000	16,986,000	49,177,000
2016	16,430,000	196,000	14,960,000	0	31,586,000	2,216,000	33,802,000
2017	18,673,000	135,000	0	0	18,808,000	15,867,000	34,675,000
2018	18,915,000	139,000	0	0	19,054,000	6,565,000	25,619,000
2019	18,907,000	142,000	0	0	19,049,000	3,992,000	23,041,000
2020	17,057,000	9,880,000	0	1,275,000	28,212,000	1,453,000	29,665,000
2021	16,627,000	1,363,000	15,300,000	0	33,290,000	0	33,290,000
2022	18,758,000	1,768,000	14,867,000	0	35,393,000	3,863,000	39,256,000
2023	18,183,000	2,294,000	28,011,000	0	48,488,000	73,980,000	122,468,000

**Executive Director Remuneration - ZAR:**

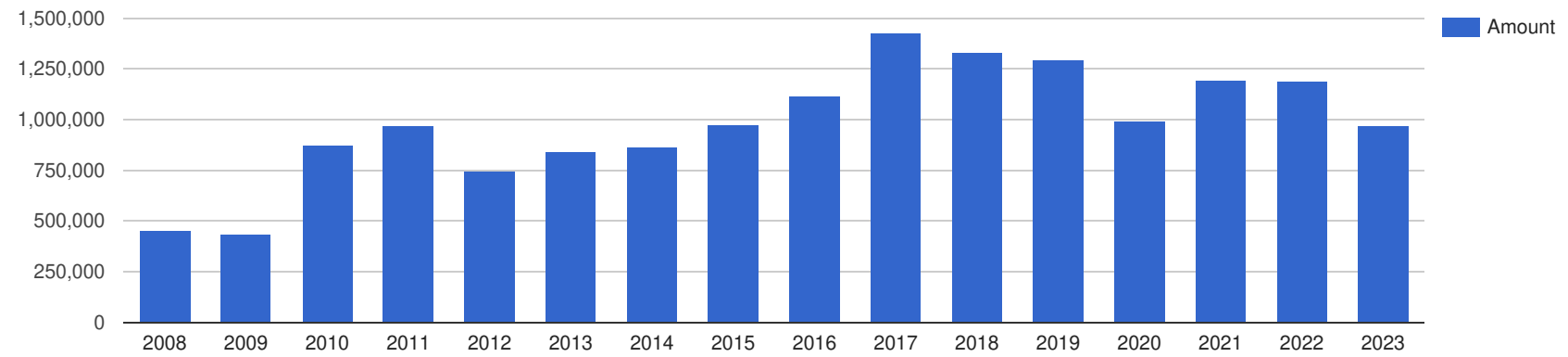
Financial Year:	No. of EDs:	Total Salary:	Total Annual Remuneration	Average Salary	Average Remuneration
2008	5	12,901,000	24,679,000	2,580,200	4,935,800
2009	4	11,231,000	24,859,000	2,807,750	6,214,750
2010	5	13,139,000	61,420,050	2,627,800	12,284,010
2011	4	12,199,000	36,992,000	3,049,750	9,248,000
2012	3	11,472,000	23,546,000	3,824,000	7,848,667
2013	3	13,738,000	36,194,000	4,579,333	12,064,667
2014	5	19,340,000	42,232,000	3,868,000	8,446,400
2015	4	22,636,000	54,096,000	5,659,000	13,524,000
2016	4	30,535,000	55,807,000	7,633,750	13,951,750
2017	5	51,404,000	55,656,000	10,280,800	11,131,200
2018	5	54,977,000	58,405,000	10,995,400	11,681,000
2019	4	39,857,000	43,445,000	9,964,250	10,861,250
2020	5	38,293,000	53,018,000	7,658,600	10,603,600
2021	4	39,319,000	76,929,000	9,829,750	19,232,250
2022	4	32,948,000	60,433,000	8,237,000	15,108,250
2023	3	33,384,000	87,120,000	11,128,000	29,040,000

## Company Directors Fee Changes

### CEO Salary - ZAR

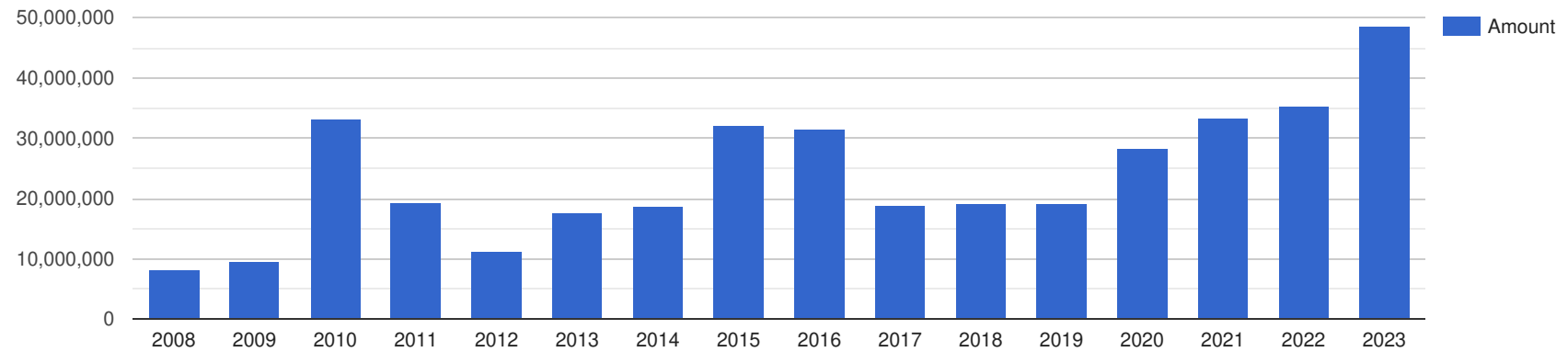


## CEO Salary - USD

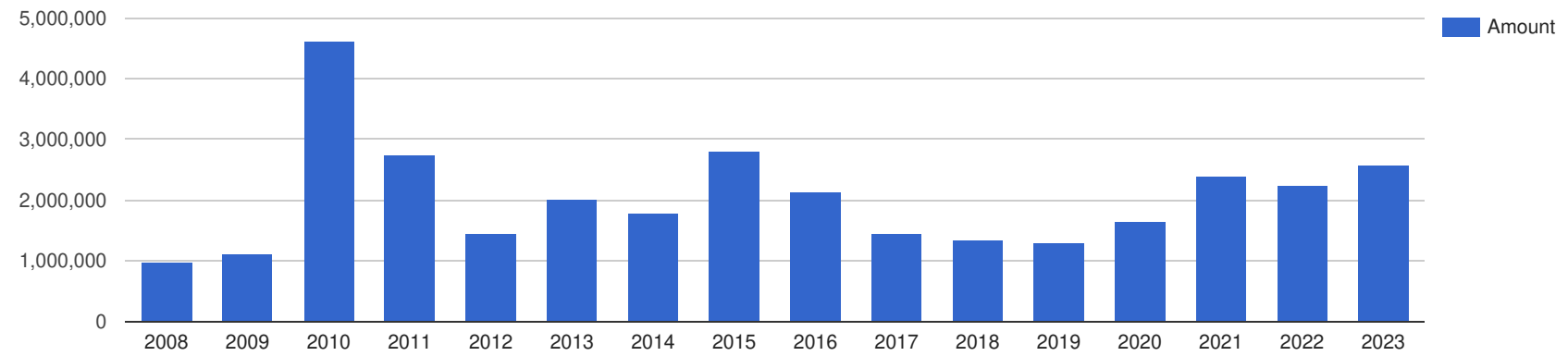


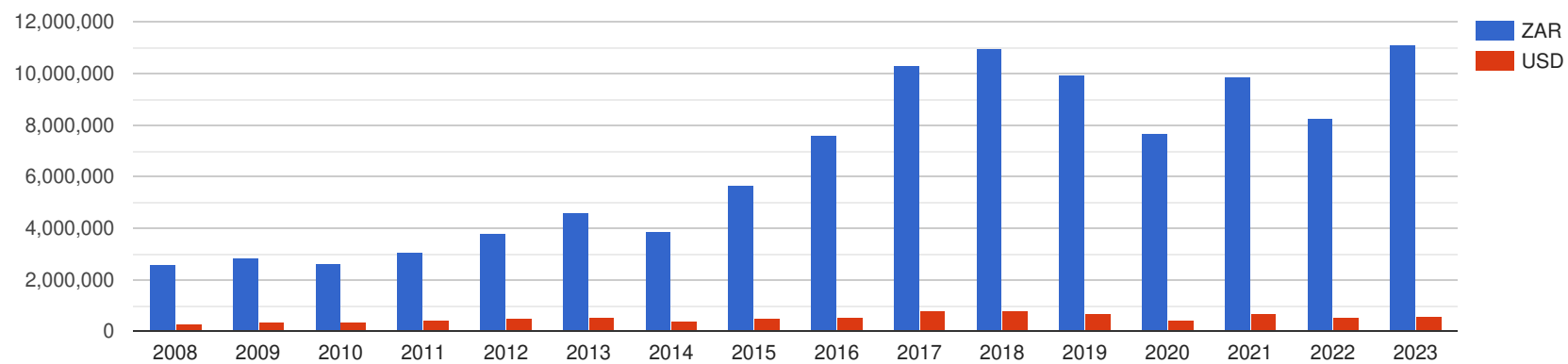


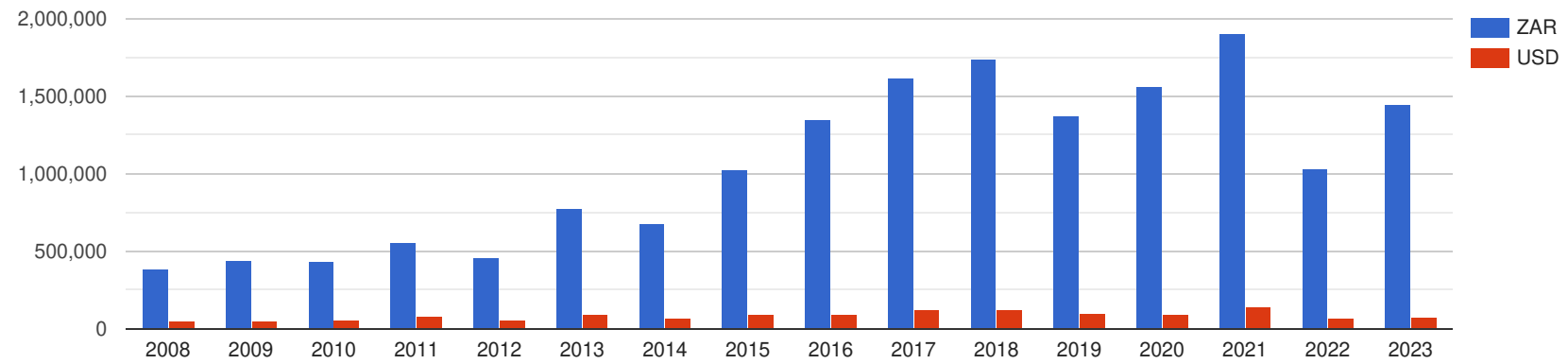
## CEO Remuneration - ZAR



## CEO Remuneration - USD



**Average Executive Director Salary**

**Average Non-Executive Director**

## Company Employees Report

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**Total Employee Count:**

Year End:	No. Employees:	No. Contractors	Total Workforce
2008	0	0	22507
2009	0	0	22079
2010	0	0	23656
2011	0	0	23304
2012	0	0	22000
2013	0	0	26908
2014	0	0	38000
2015	0	0	41110
2016	0	0	32870
2017	0	0	44520
2018	0	0	46099
2019	46831	0	46831
2020	0	0	44863
2021	44708	0	44708
2022	44129	0	44129
2023	38732	0	38732

**Countries of Operation:**

Country of Operation:	Is This the Home Country?	Is There a Recognition Agreement?	Country notes
South Africa	Yes	Yes	The group has numerous stores in South Africa, also under its Trenergy and Country road brand. Has Trenergy and country road stores in Australia And New Zealand
Botswana	No	No	21 woolworths stores
Lesotho	No	No	1 Woolworths store in Lesotho
Namibia	No	No	5 Woolworths stores
Swaziland	No	No	4 Woolworths stores
Zambia	No	No	3 Woolworths stores
Mozambique	No	No	3 Woolworths stores
Tanzania	No	No	4 Woolworths stores
Kenya	No	No	7 Woolworths stores
Uganda	No	No	3 Woolworths stores
Ghana	No	No	1 Woolworths stores
Nigeria	No	No	2 Woolworths stores
United Arab Emirates	No	No	Woolworths clothing
Oman	No	No	woolworths clothing
Australia	No	No	Country Road
New Zealand	No	No	country road

**Total Employee Count:**

Country:	Year End:	No. Operations	No. Employees:	No. Contractors:	Total Workforce:	Union(s):	Degree of Unionisation:	Min Wage (Local) Per Month:	Min Wage USD (Per Annum):	Min Wage USD (Per Annum):
South Africa	2014	0	0	0	28000	0	0	0	0	No
Australia	2013	0	0	0	0	0	0	0	0	No
Tanzania	2013	0	0	0	0	0	0	0	0	No
Botswana	2013	0	0	0	0	0	0	0	0	No
Ghana	2013	0	0	0	0	0	0	0	0	No
Kenya	2013	0	0	0	0	0	0	0	0	No
Lesotho	2013	0	0	0	0	0	0	0	0	No
Mozambique	2013	0	0	0	0	0	0	0	0	No
Namibia	2013	0	0	0	0	0	0	0	0	No
New Zealand	2013	0	0	0	0	0	0	0	0	No
Nigeria	2013	0	0	0	0	0	0	0	0	No
Oman	2013	0	0	0	0	0	0	0	0	No
Swaziland	2013	0	0	0	0	0	0	0	0	No
Uganda	2013	0	0	0	0	0	1.000	0	0	No
United Arab Emirates	2013	0	0	0	0	0	0	0	0	No
Zambia	2013	0	0	0	0	0	0	0	0	No