Company Information Report

Contact Details

| Home Country: | Postal Address: | Postal Address: | City: | Area code: | Head Office Telephone: | Email: | Website: | Company Registration Date:: | Latest Annual Report: | Recording Currency: |
|------------------|--------------------|--------------------|-------|------------|---------------------------|----------------------------|----------------------------------|--------------------------------|--------------------------|---------------------|
| South Africa | PO Box 6077 | Parow East | Cape | 7501 | +27 21 929-4780 | info@invictaholdings.co.za | http://www.invictaholdings.co.za | 1966/01/01 | 2023/03/31 | ZAR |

GUF Information

GUF in this sector: Signed an IFA: IFA signing Date:

IndustriALL No 0

Sector Information

Sector: Stock Exchange Listings: Major Competitors:

Industrial

Five Major Shareholders

| 42% Titan Premier Investments (Pty) Ltd |
|---|
| 6% Coronation Fund Managers |
| 5% Foord Asset Management |
| 3% |
| Sades Holdings (Pty) Ltd 3% |

Company Performance Report

Company Performance in US Dollars - USD

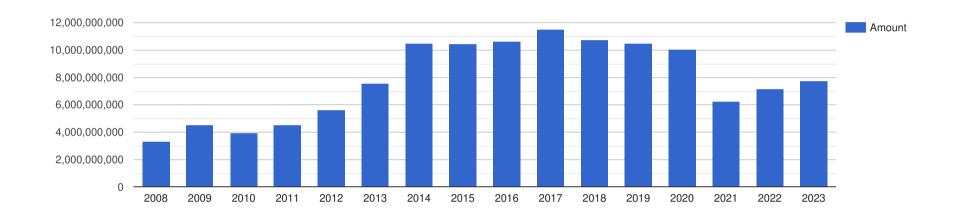
| Year End: | Revenue: | Profit Before Tax: | Assets: | Liabilities: |
|-----------|---------------|--------------------|---------------|---------------|
| 2008 | 403,324,788 | 43,954,292 | 630,741,596 | 495,585,852 |
| 2009 | 535,963,863 | 56,250,237 | 711,460,900 | 553,137,322 |
| 2010 | 536,551,575 | 58,070,028 | 802,638,097 | 584,541,165 |
| 2011 | 631,448,607 | 62,848,747 | 959,452,228 | 701,116,713 |
| 2012 | 754,644,744 | 74,217,790 | 1,126,607,278 | 855,494,340 |
| 2013 | 889,164,588 | 96,324,235 | 1,435,860,118 | 1,071,717,529 |
| 2014 | 1,036,138,614 | 84,257,426 | 1,331,551,683 | 979,173,465 |
| 2015 | 945,711,302 | 76,100,633 | 1,292,149,819 | 873,013,110 |
| 2016 | 722,053,632 | 41,751,392 | 1,011,210,726 | 668,366,870 |
| 2017 | 857,728,646 | 72,988,393 | 1,210,191,815 | 818,219,271 |
| 2018 | 907,469,972 | 64,840,780 | 871,259,819 | 441,344,201 |
| 2019 | 729,804,963 | 42,708,834 | 783,499,131 | 423,308,959 |
| 2020 | 602,575,115 | -29,779,384 | 625,725,151 | 347,507,789 |
| 2021 | 416,735,039 | 30,499,430 | 578,244,595 | 263,195,166 |
| 2022 | 479,429,073 | 45,859,059 | 526,701,345 | 213,749,275 |
| 2023 | 425,237,960 | 39,626,259 | 480,413,365 | 188,210,267 |

Company Performance in South African Rand - ZAR

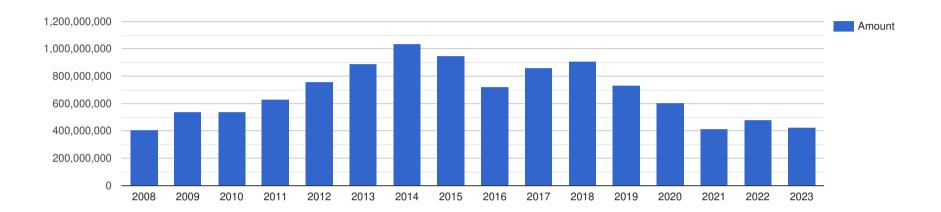
| Year End: | Revenue: | Profit Before Tax: | Assets: | Liabilities: |
|-----------|----------------|--------------------|----------------|----------------|
| 2008 | 3,335,496,000 | 363,502,000 | 5,216,233,000 | 4,098,495,000 |
| 2009 | 4,523,535,000 | 474,752,000 | 6,004,730,000 | 4,668,479,000 |
| 2010 | 3,968,872,000 | 429,544,000 | 5,937,114,000 | 4,323,851,000 |
| 2011 | 4,533,801,000 | 451,254,000 | 6,888,867,000 | 5,034,018,000 |
| 2012 | 5,599,464,000 | 550,696,000 | 8,359,426,000 | 6,347,768,000 |
| 2013 | 7,557,899,000 | 818,756,000 | 12,204,811,000 | 9,109,599,000 |
| 2014 | 10,465,000,000 | 851,000,000 | 13,448,672,000 | 9,889,652,000 |
| 2015 | 10,459,567,000 | 841,673,000 | 14,291,177,000 | 9,655,525,000 |
| 2016 | 10,635,850,000 | 614,998,000 | 14,895,134,000 | 9,845,044,000 |
| 2017 | 11,527,873,000 | 980,964,000 | 16,264,978,000 | 10,996,867,000 |
| 2018 | 10,743,537,000 | 767,650,000 | 10,314,845,000 | 5,225,074,000 |
| 2019 | 10,499,704,000 | 614,452,000 | 11,272,202,000 | 6,090,146,000 |
| 2020 | 10,037,636,000 | -496,062,000 | 10,423,267,000 | 5,788,750,000 |
| 2021 | 6,251,484,000 | 457,525,000 | 8,674,305,000 | 3,948,217,000 |
| 2022 | 7,188,991,000 | 687,652,000 | 7,897,834,000 | 3,205,149,000 |
| 2023 | 7,769,948,000 | 724,051,000 | 8,778,113,000 | 3,438,978,000 |

Company Performance Changes Report

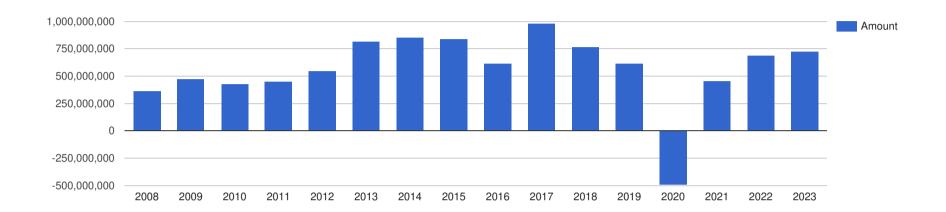
Company Revenue - ZAR



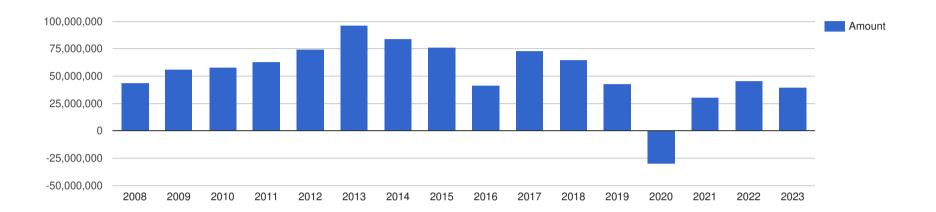
Company Revenue - USD



Company Profit Before Tax - ZAR



Company Profit Before Tax - USD



Company Directors Report

CEO Biography - USD:

| Year End | : Director Surname | : Director Name | : Director Gender | : Full Year on Board? | : Full year in position?: |
|----------|--------------------|-----------------|-------------------|-----------------------|---------------------------|
| 2009 | Goldstone | A | Male | Yes | Yes |
| 2010 | Goldstone | Α | Male | Yes | Yes |
| 2011 | Goldstone | Α | Male | Yes | Yes |
| 2012 | Goldstone | Α | Male | Yes | Yes |
| 2013 | Goldstone | Α | Male | Yes | Yes |
| 2014 | Goldstone | Α | Male | Yes | Yes |
| 2015 | Walters | CE | Male | Yes | No |
| 2015 | Goldstone | Α | Male | No | No |
| 2016 | Walters | CE | Male | Yes | Yes |
| 2016 | Goldstone | Α | Male | Yes | No |
| 2017 | Goldstone | Α | Male | Yes | Yes |
| 2018 | Goldstone | Α | Male | Yes | Yes |
| 2019 | Goldstone | Α | Male | Yes | Yes |
| 2020 | Goldstone | Α | Male | Yes | Yes |
| 2020 | Joffe | Steven Brian | Male | No | No |
| 2021 | Joffe | Steven Brian | Male | Yes | Yes |
| 2022 | Joffe | Steven Brian | Male | No | No |
| 2023 | Joffe | Steven Brian | Male | Yes | Yes |

CEO Remuneration - USD:

| Financial Yea | r: Salary: Benefit | ts: Cash Bonι | ıs Other: | Total Annual | : LTI Payment | : Total Including LTI: |
|---------------|--------------------|---------------|-----------|--------------|---------------|------------------------|
| 2009 | 170,473 25,169 | 650,198 | 0 | 845,840 | 0 | 845,840 |
| 2010 | 189,266 27,173 | 675,950 | 0 | 892,389 | 0 | 892,389 |
| 2011 | 284,680 35,515 | 278,552 | 0 | 598,747 | 2,368,384 | 2,967,131 |
| 2012 | 269,542 36,927 | 26,954 | 0 | 333,423 | 2,082,210 | 2,415,633 |
| 2013 | 255,294 33,647 | 258,824 | 0 | 547,765 | 0 | 547,765 |
| 2014 | 214,653 28,416 | 287,129 | 0 | 530,198 | 862,871 | 1,393,069 |
| 2015 | 527,396 52,893 | 163,291 | 0 | 743,580 | 1,270,960 | 2,014,540 |
| 2016 | 376,850 36,864 | 0 | 0 | 413,714 | 0 | 413,714 |
| 2017 | 161,682 21,131 | 372,024 | 0 | 554,836 | 0 | 554,836 |
| 2018 | 399,020 36,827 | 304,080 | 0 | 739,927 | 0 | 739,927 |
| 2019 | 344,200 32,390 | 0 | 0 | 376,590 | 0 | 376,590 |
| 2020 | 375,255 0 | 28,815 | 0 | 404,070 | 0 | 404,070 |
| 2021 | 380,508 21,265 | 66,462 | 0 | 468,235 | 0 | 468,235 |
| 2022 | 431,677 32,277 | 513,304 | 0 | 977,259 | 0 | 977,259 |
| 2023 | 373,905 25,777 | 0 | 490,915 | 5 890,598 | 0 | 890,598 |

Executive Director Remuneration - USD:

| Financial | Year: No. of E | Ds: Total Salary | y: Cash Bonu | s Other: Total Annual: |
|-----------|----------------|------------------|--------------|------------------------|
| 2008 | 4 | 602,660 | 2,028,295 | 150,665 507,074 |
| 2009 | 4 | 663,016 | 2,396,411 | 165,754 599,103 |
| 2010 | 4 | 814,655 | 1,870,218 | 203,664 467,554 |
| 2011 | 4 | 1,152,786 | 2,164,485 | 288,196 541,121 |
| 2012 | 4 | 1,148,248 | 2,166,307 | 287,062 541,577 |
| 2013 | 4 | 1,121,412 | 2,183,294 | 280,353 545,824 |
| 2014 | 4 | 943,168 | 2,124,851 | 235,792 531,213 |
| 2015 | 5 | 1,209,403 | 1,503,165 | 241,881 300,633 |
| 2016 | 6 | 1,053,089 | 1,148,744 | 175,515 191,457 |
| 2017 | 5 | 971,057 | 1,980,729 | 194,211 396,146 |
| 2018 | 4 | 1,279,078 | 2,297,153 | 319,769 574,288 |
| 2019 | 5 | 1,264,336 | 1,376,103 | 252,867 275,221 |
| 2020 | 6 | 1,340,977 | 1,571,677 | 223,496 261,946 |
| 2021 | 5 | 1,377,175 | 1,858,409 | 275,435 371,682 |
| 2022 | 5 | 1,524,241 | 3,025,742 | 304,848 605,148 |
| 2023 | 5 | 1,332,859 | 2,737,960 | 266,572 547,592 |

Non-Executive Director Remuneration - USD:

| Financial | Year: No. of N | NEDs: Total Fees: | Average Fees |
|-----------|----------------|-------------------|--------------|
| 2008 | 3 | 120,435 | 40,145 |
| 2009 | 3 | 134,701 | 44,900 |
| 2010 | 3 | 191,294 | 63,765 |
| 2011 | 6 | 237,326 | 39,554 |
| 2012 | 6 | 258,491 | 43,082 |
| 2013 | 6 | 171,059 | 28,510 |
| 2014 | 8 | 186,040 | 23,255 |
| 2015 | 6 | 143,942 | 23,990 |
| 2016 | 5 | 79,158 | 15,832 |
| 2017 | 7 | 158,036 | 22,577 |
| 2018 | 7 | 184,897 | 26,414 |
| 2019 | 7 | 127,407 | 18,201 |
| 2020 | 6 | 147,497 | 24,583 |
| 2021 | 9 | 195,787 | 21,754 |
| 2022 | 7 | 259,622 | 37,089 |
| 2023 | 7 | 299,639 | 42,806 |

CEO Remuneration - ZAR:

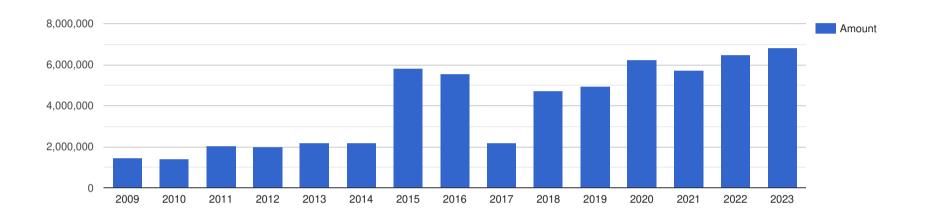
| Financial Year: | Salary: | Benefits: | Cash Bonus | Other | Total Annual | LTI Payment | Total Including LTI |
|-----------------|-----------|-----------|------------|-----------|--------------|-------------|---------------------|
| 2009 | 1,463,000 | 216,000 | 5,580,000 | 0 | 7,259,000 | 0 | 7,259,000 |
| 2010 | 1,400,000 | 201,000 | 5,000,000 | 0 | 6,601,000 | 0 | 6,601,000 |
| 2011 | 2,044,000 | 255,000 | 2,000,000 | 0 | 4,299,000 | 17,005,000 | 21,304,000 |
| 2012 | 2,000,000 | 274,000 | 200,000 | 0 | 2,474,000 | 15,450,000 | 17,924,000 |
| 2013 | 2,170,000 | 286,000 | 2,200,000 | 0 | 4,656,000 | 0 | 4,656,000 |
| 2014 | 2,168,000 | 287,000 | 2,900,000 | 0 | 5,355,000 | 8,715,000 | 14,070,000 |
| 2015 | 5,833,000 | 585,000 | 1,806,000 | 0 | 8,224,000 | 14,056,817 | 22,280,817 |
| 2016 | 5,551,000 | 543,000 | 0 | 0 | 6,094,000 | 0 | 6,094,000 |
| 2017 | 2,173,000 | 284,000 | 5,000,000 | 0 | 7,457,000 | 0 | 7,457,000 |
| 2018 | 4,724,000 | 436,000 | 3,600,000 | 0 | 8,760,000 | 0 | 8,760,000 |
| 2019 | 4,952,000 | 466,000 | 0 | 0 | 5,418,000 | 0 | 5,418,000 |
| 2020 | 6,251,000 | 0 | 480,000 | 0 | 6,731,000 | 0 | 6,731,000 |
| 2021 | 5,708,000 | 319,000 | 997,000 | 0 | 7,024,000 | 0 | 7,024,000 |
| 2022 | 6,473,000 | 484,000 | 7,697,000 | 0 | 14,654,000 | 0 | 14,654,000 |
| 2023 | 6.832.000 | 471.000 | 0 | 8.970.000 | 16.273.000 | 0 | 16.273.000 |

Executive Director Remuneration - ZAR:

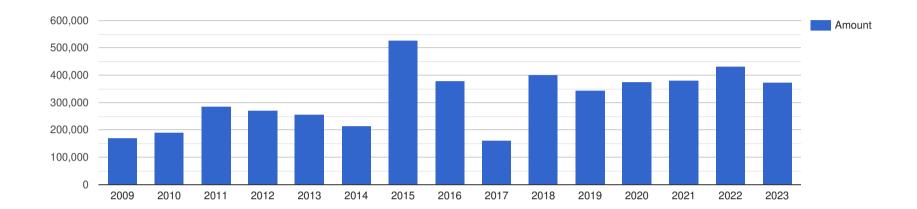
| Financial | Year: No. of EDs | : Total Salary | : Total Annual | Remuneration Average Salary | Average Remuneration |
|-----------|------------------|----------------|----------------|-----------------------------|----------------------|
| 2008 | 4 | 4,984,000 | 16,774,000 | 1,246,000 | 4,193,500 |
| 2009 | 4 | 5,690,000 | 20,566,000 | 1,422,500 | 5,141,500 |
| 2010 | 4 | 6,026,000 | 13,834,000 | 1,506,500 | 3,458,500 |
| 2011 | 4 | 8,277,000 | 15,541,000 | 2,069,250 | 3,885,250 |
| 2012 | 4 | 8,520,000 | 16,074,000 | 2,130,000 | 4,018,500 |
| 2013 | 4 | 9,532,000 | 18,558,000 | 2,383,000 | 4,639,500 |
| 2014 | 4 | 9,526,000 | 21,461,000 | 2,381,500 | 5,365,250 |
| 2015 | 5 | 13,376,000 | 16,625,000 | 2,675,200 | 3,325,000 |
| 2016 | 6 | 15,512,000 | 16,921,000 | 2,585,333 | 2,820,167 |
| 2017 | 5 | 13,051,000 | 26,621,000 | 2,610,200 | 5,324,200 |
| 2018 | 4 | 15,143,000 | 27,196,000 | 3,785,750 | 6,799,000 |
| 2019 | 5 | 18,190,000 | 19,798,000 | 3,638,000 | 3,959,600 |
| 2020 | 6 | 22,338,000 | 26,181,000 | 3,723,000 | 4,363,500 |
| 2021 | 5 | 20,659,000 | 27,878,000 | 4,131,800 | 5,575,600 |
| 2022 | 5 | 22,856,000 | 45,371,000 | 4,571,200 | 9,074,200 |
| 2023 | 5 | 24,354,000 | 50,028,000 | 4,870,800 | 10,005,600 |

Company Directors Fee Changes

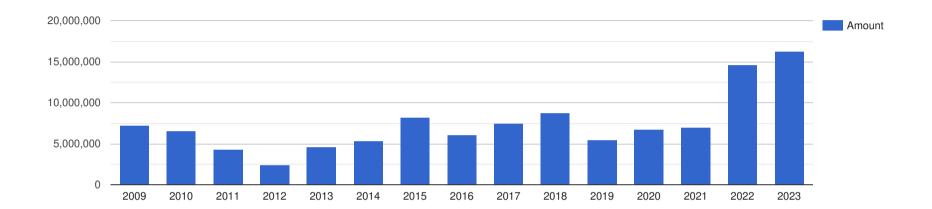
CEO Salary - ZAR



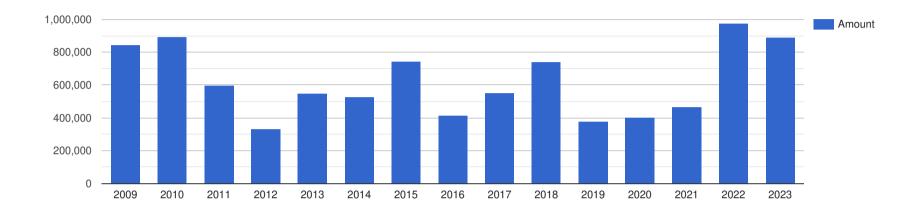
CEO Salary - USD



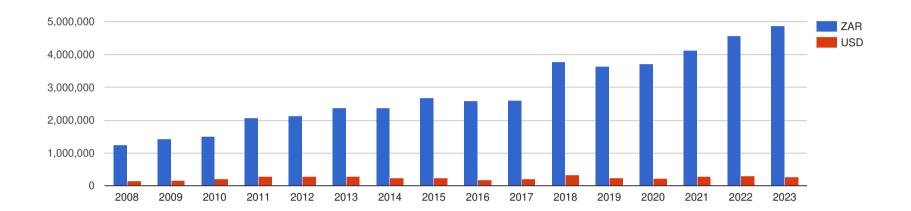
CEO Remuneration - ZAR



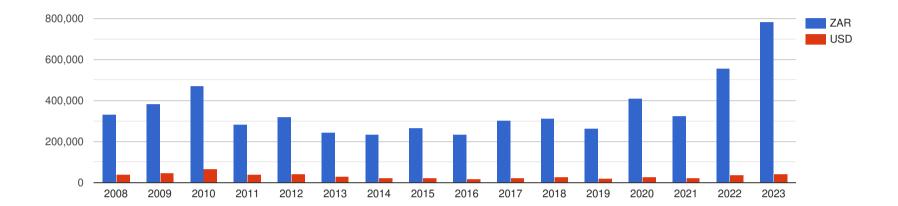
CEO Remuneration - USD



Average Executive Director Salary



Average Non-Executive Director



Company Employees Report

Total Employee Count:

| Year E | nd: No. Emp | loyees: No. Cont | ractors Total Workforce |
|--------|-------------|------------------|-------------------------|
| 2008 | 0 | 0 | 1841 |
| 2009 | 0 | 0 | 2110 |
| 2010 | 0 | 0 | 2240 |
| 2011 | 0 | 0 | 3279 |
| 2012 | 0 | 0 | 3911 |
| 2013 | 0 | 0 | 4498 |
| 2014 | 0 | 0 | 4853 |
| 2015 | 4871 | 121 | 4992 |
| 2016 | 0 | 0 | 5300 |
| 2017 | 5300 | 0 | 5300 |
| 2018 | 0 | 0 | 4500 |
| 2019 | 4046 | 0 | 4046 |
| 2020 | 0 | 0 | 3823 |
| 2021 | 2402 | 129 | 2531 |
| 2022 | 2531 | 0 | 2531 |
| 2023 | 3000 | 0 | 3000 |

Countries of Operation:

| Country of Operation | n: Is This the Home Country | ? Is There a Recognition Agreement? | Country notes |
|----------------------|-----------------------------|-------------------------------------|--|
| South Africa | Yes | No | The group also has indirect holdings in Botswana, Namibia, Swaziland, Zambia and Mozambique. |

Total Employee Count:

| Country | Year End: | No. Operations | No. Employees: | No. Contractors: | Total Workforce: | Union(s) | Degree of Unionisation: | Min Wage (Local) Per Month: | Min Wage USD (Per Annum): | Min Wage USD (Per Annum): |
|-----------------|--------------|-------------------|-------------------|---------------------|---------------------|----------|-------------------------|--------------------------------|------------------------------|------------------------------|
| South Africa | 2014 | 0 | 0 | 0 | 4853 | 0 | 0 | 0 | 0 | No |