

# Company Information Report

## Contact Details

Home Country:	Postal Address:	Postal Address:	City:	Area code:	Head Office Telephone:	Email:	Website:	Company Registration Date::	Latest Annual Report:	Recording Currency:
South Africa	PO Box 6020	Parow East	Cape Town	7501	+ 27 21 938 1911		http://www.tfg.co.za	1937/01/01	2023/03/31	ZAR

## GUF Information

GUF in this sector:	Signed an IFA:	IFA signing Date:
UNI	No	0

## Sector Information

Sector:	Stock Exchange Listings:	Major Competitors:
Retail	Johannesburg Stock Exchange (JSE)	Truworths, Woolworths, PEP. Mr Price

## Five Major Shareholders

<b>21%</b> Government Employees Pension Fund
<b>0%</b> N/A
<b>0%</b> N/A
<b>0%</b> N/A
<b>0%</b>

N/A

## Company Performance Report

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### Company Performance in US Dollars - USD

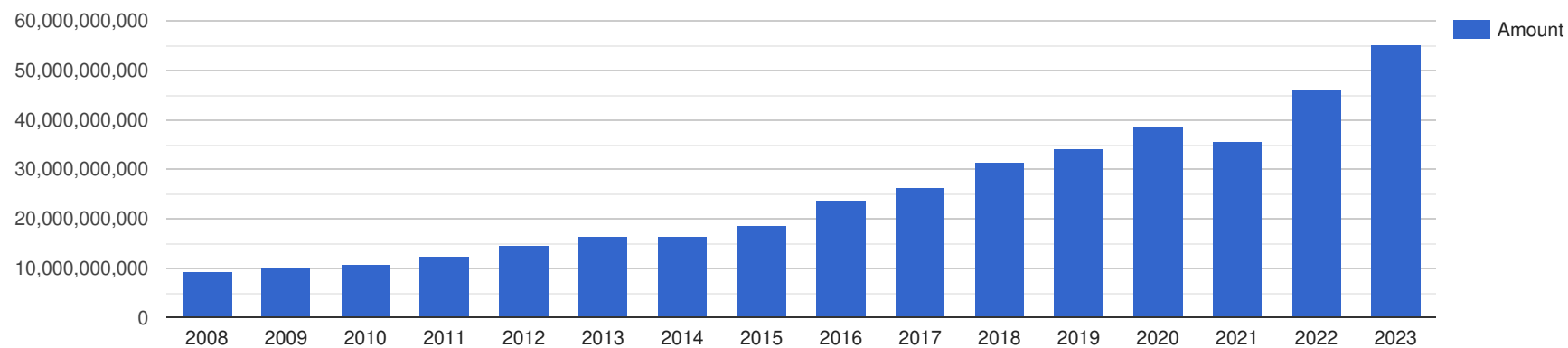
Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	1,118,935,912	215,997,581	868,258,766	368,125,755
2009	1,183,518,957	210,390,995	1,026,540,284	451,244,076
2010	1,452,870,620	230,606,469	1,244,865,229	505,606,469
2011	1,722,924,791	285,668,524	1,490,598,886	662,116,992
2012	1,958,328,841	337,142,857	278,396,226	807,574,124
2013	1,915,882,353	319,258,824	1,810,188,235	898,505,882
2014	1,620,089,109	235,158,416	1,693,386,139	892,405,941
2015	1,676,672,694	206,745,027	1,675,714,286	940,307,414
2016	1,612,111,337	205,105,227	1,500,006,789	827,861,507
2017	1,965,297,619	238,377,976	1,639,583,333	856,882,440
2018	2,674,851,569	287,455,471	2,359,779,474	1,234,054,283
2019	2,370,292,625	248,689,789	2,085,869,187	1,091,408,911
2020	2,309,804,957	201,081,769	2,530,853,229	1,573,793,816
2021	2,372,228,518	-114,172,389	2,618,058,796	1,470,735,284
2022	3,078,852,951	268,682,894	2,888,476,159	1,612,190,730
2023	3,016,708,625	221,283,932	2,906,310,201	1,721,300,350

## Company Performance in South African Rand - ZAR

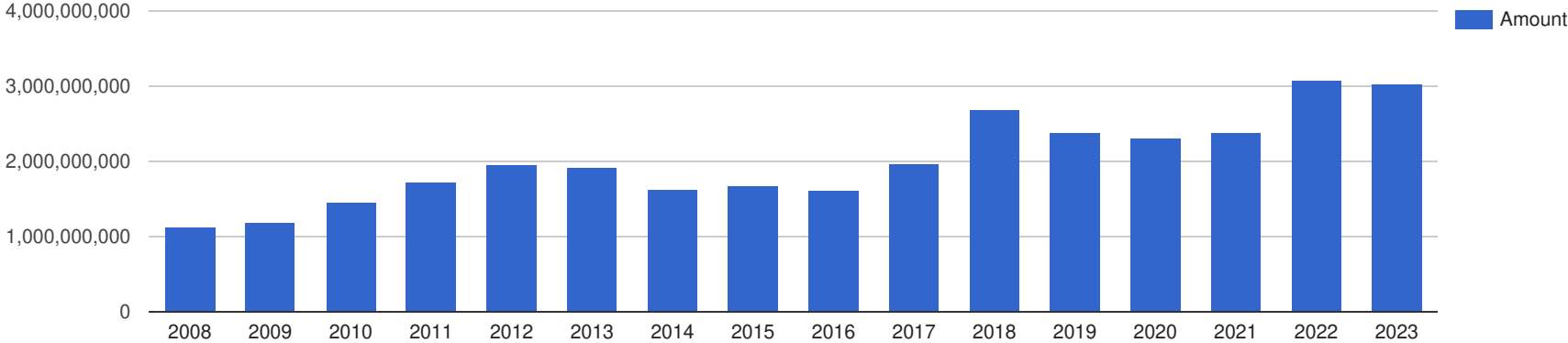
Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	9,253,600,000	1,786,300,000	7,180,500,000	3,044,400,000
2009	9,988,900,000	1,775,700,000	8,664,000,000	3,808,500,000
2010	10,780,300,000	1,711,100,000	9,236,900,000	3,751,600,000
2011	12,370,600,000	2,051,100,000	10,702,500,000	4,754,000,000
2012	14,530,800,000	2,501,600,000	2,065,700,000	5,992,200,000
2013	16,285,000,000	2,713,700,000	15,386,600,000	7,637,300,000
2014	16,362,900,000	2,375,100,000	17,103,200,000	9,013,300,000
2015	18,544,000,000	2,286,600,000	18,533,400,000	10,399,800,000
2016	23,746,400,000	3,021,200,000	22,095,100,000	12,194,400,000
2017	26,413,600,000	3,203,800,000	22,036,000,000	11,516,500,000
2018	31,536,500,000	3,389,100,000	27,821,800,000	14,549,500,000
2019	34,101,400,000	3,577,900,000	30,009,400,000	15,702,100,000
2020	38,476,500,000	3,349,600,000	42,158,700,000	26,216,100,000
2021	35,585,800,000	-1,712,700,000	39,273,500,000	22,062,500,000
2022	46,167,400,000	4,028,900,000	43,312,700,000	24,174,800,000
2023	55,121,300,000	4,043,300,000	53,104,100,000	31,451,600,000

# Company Performance Changes Report

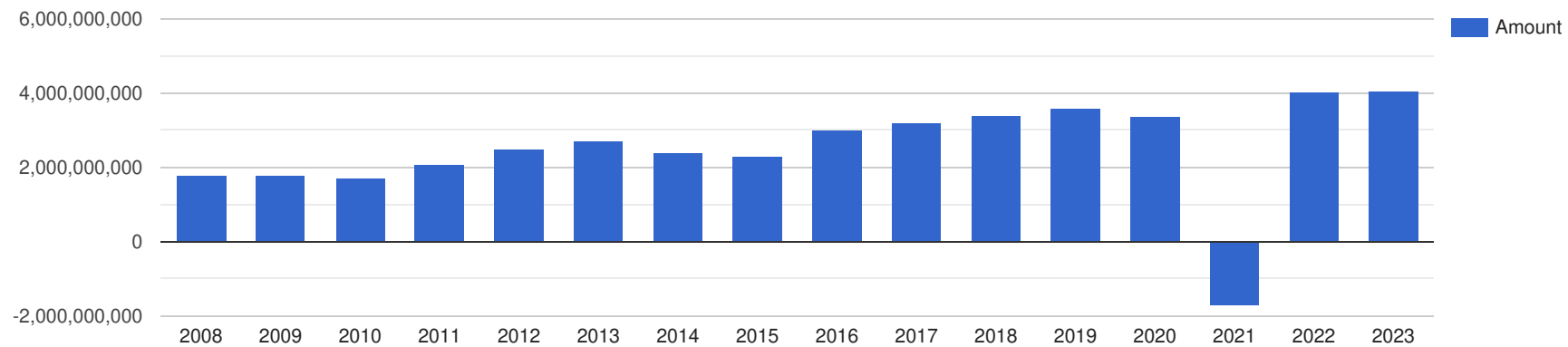
Company Revenue - ZAR



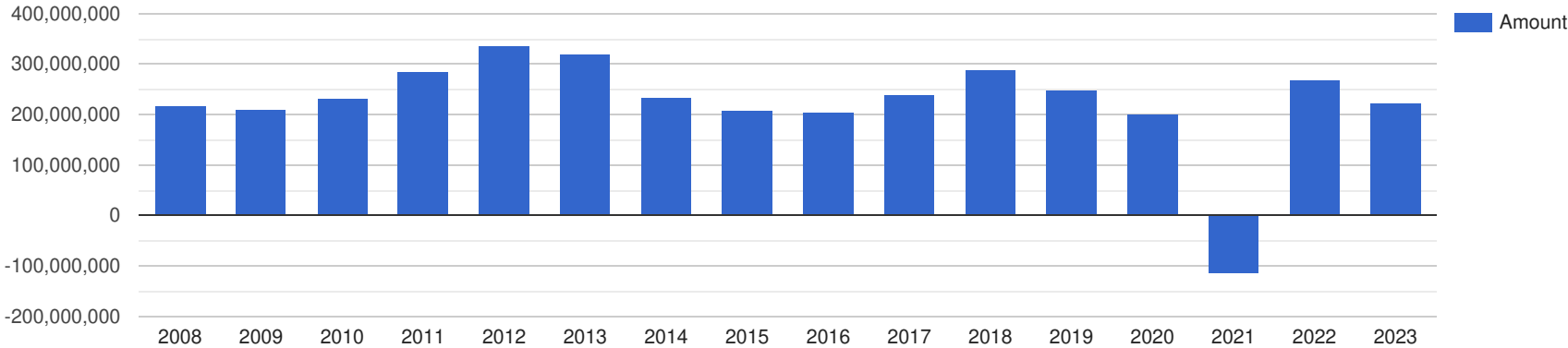
Company Revenue - USD



Company Profit Before Tax - ZAR



Company Profit Before Tax - USD





## Company Directors Report

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### CEO Biography - USD:

Year End:	Director Surname:	Director Name:	Director Gender:	Full Year on Board?:	Full year in position?:
2008	Murray	AD	Male	Yes	No
2009	Murray	AD	Male	Yes	Yes
2010	Murray	AD	Male	Yes	Yes
2011	Murray	AD	Male	Yes	Yes
2012	Murray	AD	Male	Yes	Yes
2013	Murray	AD	Male	Yes	Yes
2014	Murray	AD	Male	Yes	Yes
2015	Murray	AD	Male	Yes	Yes
2016	Murray	AD	Male	Yes	Yes
2017	Murray	AD	Male	Yes	Yes
2018	Murray	AD	Male	Yes	Yes
2019	Murray	AD	Male	No	No
2019	Thunström	Anthony.E	Male	No	No
2020	Thunström	Anthony.E	Male	Yes	Yes
2021	Thunström	Anthony.E	Male	Yes	Yes
2022	Thunström	Anthony.E	Male	Yes	Yes
2023	Thunström	Anthony.E	Male	Yes	Yes

## CEO Remuneration - USD:

Financial Year:	Salary:	Benefits:	Cash Bonus	Other:	Total Annual:	LTI Payment:	Total Including LTI:
2008	303,204	74,305	0	0	377,509	614,904	992,414
2009	389,769	86,157	0	0	475,926	489,536	965,463
2010	478,978	113,911	202,785	0	795,674	74,341	870,015
2011	541,741	124,680	874,903	0	1,541,323	0	1,541,323
2012	634,596	134,582	851,402	0	1,620,580	0	1,620,580
2013	595,765	128,506	0	1,447,059	2,171,329	0	2,171,329
2014	515,178	112,158	456,941	0	1,084,277	99,010	1,183,287
2015	516,863	110,723	510,967	0	1,138,553	0	1,138,553
2016	435,431	62,532	472,485	29,056	999,504	413,347	1,412,851
2017	622,240	87,924	334,821	33,921	1,078,906	1,021,890	2,100,796
2018	751,985	101,518	1,011,289	45,530	1,910,322	1,481,866	3,392,188
2019	762,390	158,032	1,544,777	114,555	2,579,753	3,698,672	6,278,425
2020	472,182	98,175	0	50,060	620,417	73,502	693,919
2021	515,259	108,433	570,229	0	1,193,920	2,582,961	3,776,882
2022	547,676	119,213	0	706,636	1,373,525	907,036	2,280,560
2023	773,227	37,511	793,608	170,764	1,775,109	0	1,775,109

**Executive Director Remuneration - USD:**

Financial Year:	No. of EDs:	Total Salary:	Cash Bonus	Other:	Total Annual:
2008	3	808,259	1,003,869	269,420	334,623
2009	2	618,154	795,560	309,077	397,780
2010	3	1,002,974	1,653,887	334,325	551,296
2011	3	1,123,203	3,022,047	374,401	1,007,349
2012	3	1,322,453	3,219,434	440,818	1,073,145
2013	3	1,241,059	4,013,812	413,686	1,337,937
2014	3	1,073,178	2,160,851	357,726	720,284
2015	3	1,047,848	3,085,172	349,283	1,028,391
2016	4	695,268	1,924,786	173,817	481,197
2017	2	872,865	1,480,268	436,432	740,134
2018	2	1,093,511	2,625,810	546,756	1,312,905
2019	3	843,171	2,678,022	281,057	892,674
2020	2	793,108	1,028,863	396,554	514,432
2021	2	867,782	1,859,029	433,891	929,515
2022	2	948,503	2,160,587	474,251	1,080,293
2023	3	1,233,653	2,632,613	411,218	877,538

**Non-Executive Director Remuneration - USD:**

Financial Year:	No. of NEDs:	Total Fees:	Average Fees
2008	8	260,508	32,563
2009	8	254,381	31,798
2010	8	322,973	40,372
2011	9	423,315	47,035
2012	9	453,706	50,412
2013	9	377,965	41,996
2014	9	336,970	37,441
2015	9	378,752	42,084
2016	10	278,676	27,868
2017	9	366,741	40,749
2018	9	483,206	53,690
2019	9	438,566	48,730
2020	11	483,424	43,948
2021	11	665,732	60,521
2022	11	668,673	60,788
2023	9	536,635	59,626

## CEO Remuneration - ZAR:

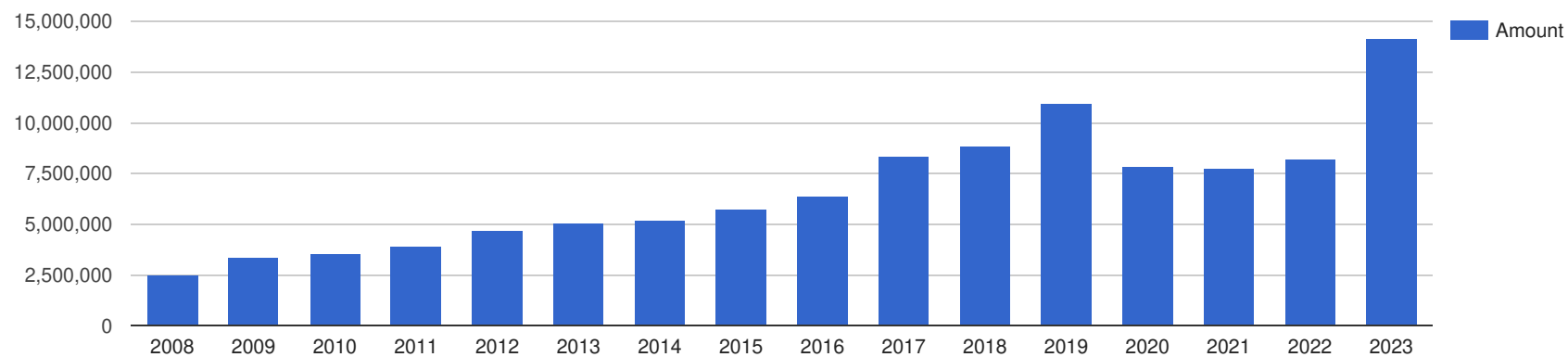
Financial Year:	Salary:	Benefits:	Cash Bonus	Other	Total Annual	LTI Payment	Total Including LTI
2008	2,507,500	614,500	0	0	3,122,000	5,085,260	8,207,260
2009	3,345,000	739,400	0	0	4,084,400	4,201,200	8,285,600
2010	3,543,000	842,600	1,500,000	0	5,885,600	549,900	6,435,500
2011	3,889,700	895,200	6,281,800	0	11,066,700	0	11,066,700
2012	4,708,700	998,600	6,317,400	0	12,024,700	0	12,024,700
2013	5,064,000	1,092,300	0	12,300,000	18,456,300	0	18,456,300
2014	5,203,300	1,132,800	4,615,100	0	10,951,200	1,000,000	11,951,200
2015	5,716,500	1,224,600	5,651,300	0	12,592,400	0	12,592,400
2016	6,413,900	921,100	6,959,700	428,000	14,722,700	6,088,600	20,811,300
2017	8,362,900	1,181,700	4,500,000	455,900	14,500,500	13,734,200	28,234,700
2018	8,865,900	1,196,900	11,923,100	536,800	22,522,700	17,471,200	39,993,900
2019	10,968,500	2,273,600	22,224,700	1,648,100	37,114,900	53,212,800	90,327,700
2020	7,865,600	1,635,400	0	833,900	10,334,900	1,224,400	11,559,300
2021	7,729,400	1,626,600	8,554,000	0	17,910,000	38,747,000	56,657,000
2022	8,212,400	1,787,600	0	10,596,000	20,596,000	13,601,000	34,197,000
2023	14,128,400	685,400	14,500,800	3,120,200	32,434,800	0	32,434,800

**Executive Director Remuneration - ZAR:**

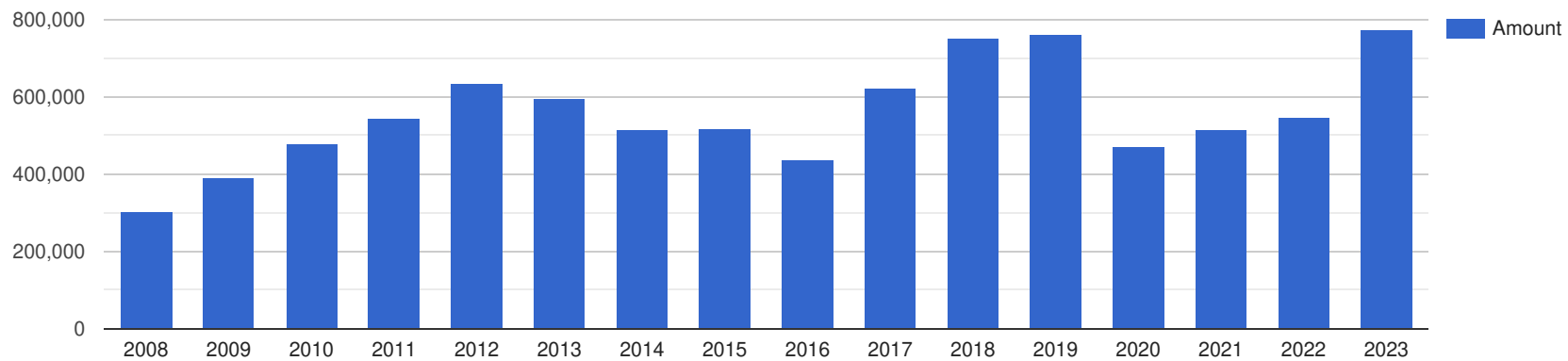
Financial Year:	No. of EDs:	Total Salary:	Total Annual Remuneration:	Average Salary:	Average Remuneration:
2008	3	6,684,300	8,302,000	2,228,100	2,767,333
2009	2	5,305,000	6,827,500	2,652,500	3,413,750
2010	3	7,419,000	12,233,800	2,473,000	4,077,933
2011	3	8,064,600	21,698,300	2,688,200	7,232,767
2012	3	9,812,600	23,888,200	3,270,867	7,962,733
2013	3	10,549,000	34,117,400	3,516,333	11,372,467
2014	3	10,839,100	21,824,600	3,613,033	7,274,867
2015	3	11,589,200	34,122,000	3,863,067	11,374,000
2016	4	10,241,300	28,352,100	2,560,325	7,088,025
2017	2	11,731,300	19,894,800	5,865,650	9,947,400
2018	2	12,892,500	30,958,300	6,446,250	15,479,150
2019	3	12,130,700	38,528,700	4,043,567	12,842,900
2020	2	13,211,600	17,138,800	6,605,800	8,569,400
2021	2	13,017,600	27,887,300	6,508,800	13,943,650
2022	2	14,222,800	32,398,000	7,111,400	16,199,000
2023	3	22,541,300	48,103,100	7,513,767	16,034,367

## Company Directors Fee Changes

CEO Salary - ZAR

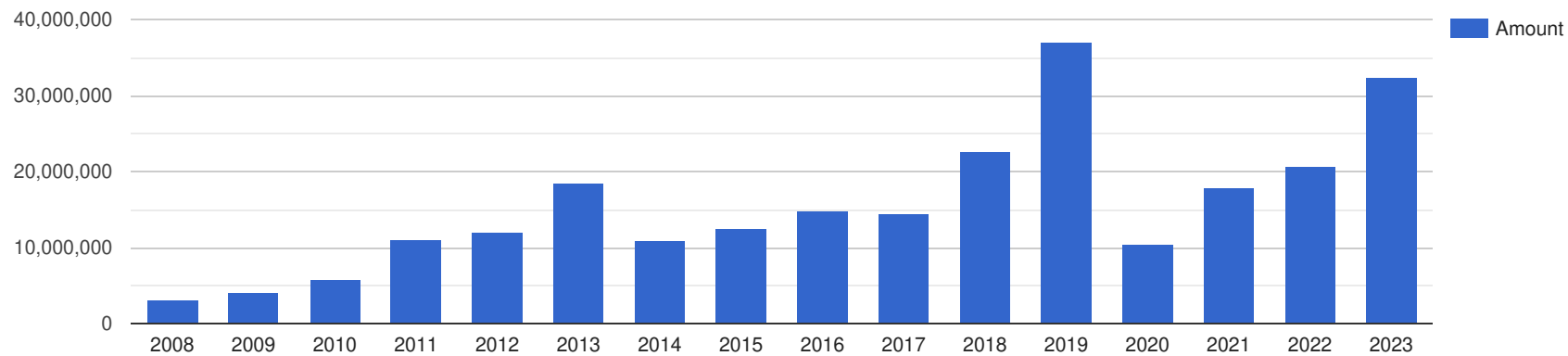


CEO Salary - USD

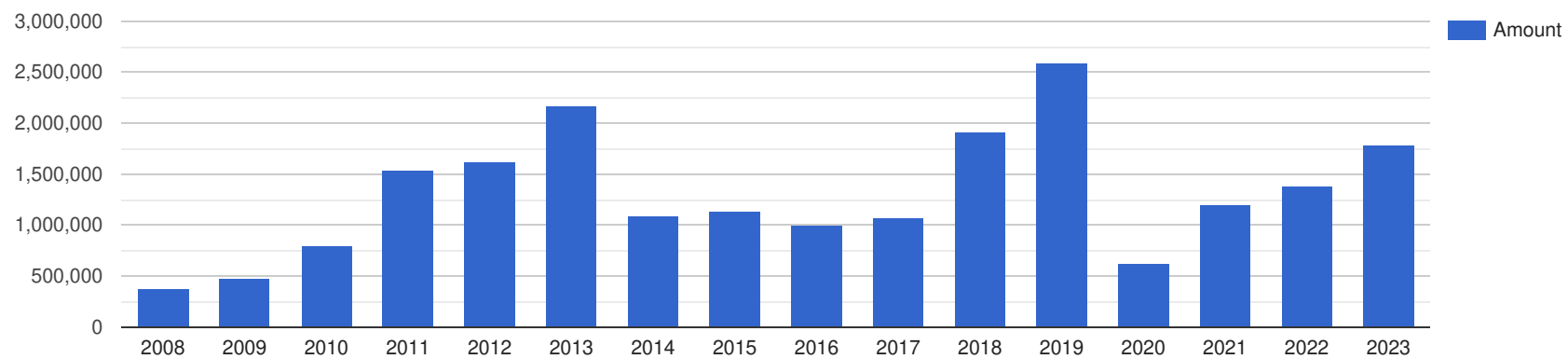




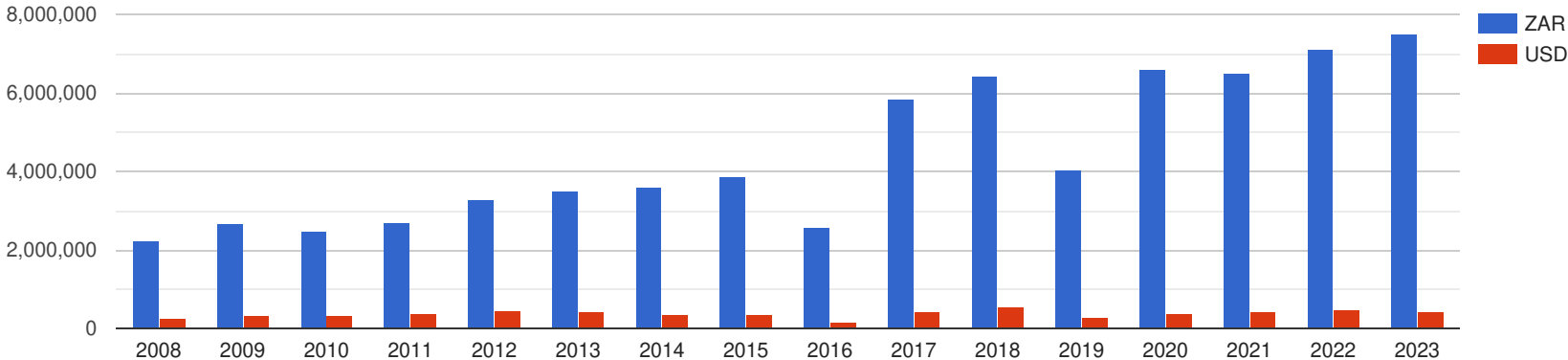
CEO Remuneration - ZAR



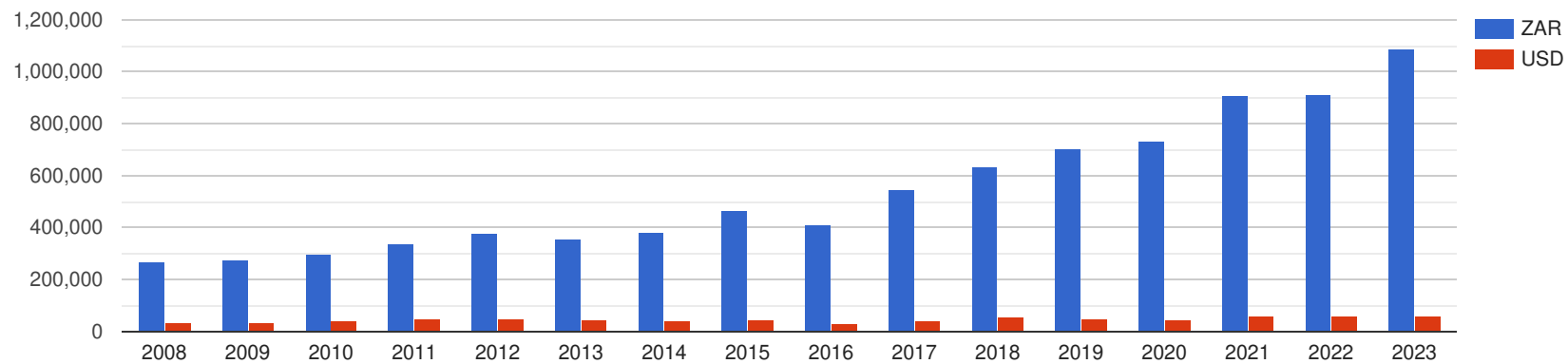
CEO Remuneration - USD



Average Executive Director Salary



Average Non-Executive Director



## Company Employees Report

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**Total Employee Count:**

Year End:	No. Employees:	No. Contractors	Total Workforce
2008	0	0	0
2009	0	0	12643
2010	0	0	16502
2011	0	0	15864
2012	0	0	16470
2013	0	0	17705
2014	16810	1088	17898
2015	17766	150	17916
2016	0	0	22880
2017	0	0	23470
2018	0	0	27825
2019	29121	0	29121
2020	0	0	29776
2021	34891	0	34891
2022	38329	0	38329
2023	46566	0	46566

## Countries of Operation:

Country of Operation:	Is This the Home Country?	Is There a Recognition Agreement?	Country notes
South Africa	Yes	Yes	2012: SACCAWU remains the trade union with which the group has a formal relationship. In the past year SACCAWU membership rose from 8% to 11,3% of eligible employees. The purchase of Prestige Clothing brings with it a SACTWU membership of 687 in addition to current membership of 62 elsewhere in the group. During the year under review the guideline given by the remuneration committee for increases to all staff (other than unionised staff which are subject to negotiation with the union) was set at 7%. In addition to this benchmark increase, appropriate promotional increases were given to relevant staff. In instances where the market benchmarking indicated that base pay was below the appropriate level, out-of-line adjustments were made to base pay. The guideline increase to all staff (other than unionised staff) effective from 1 April 2012 approved by the remuneration committee was 6,5%. 2013: SACTWU membership at the Maitland and Caledon operations of Prestige has increased marginally from 687 to 690 in relation to last year, and has risen from 62 to 71 in the group's other divisions.
Zambia	No	No	Retail turnover emanating from Botswana, Swaziland and Zambia accounts for 0,6% of the group's turnover.
Botswana	No	No	Retail turnover emanating from Botswana, Swaziland and Zambia accounts for 0,6% of the group's turnover.
Namibia	No	No	For the year going forward, a new three-year plan has been submitted and all line managers and union members in Namibia are committed to the new plan. (RA2011)
Swaziland	No	No	Retail turnover emanating from Botswana, Swaziland and Zambia accounts for 0,6% of the group's turnover. 2013: 4 stores in swaziland
Lesotho	No	No	7 stores in Lesotho
Nigeria	No	No	2 stores in Nigeria

**Total Employee Count:**

Country:	Year End:	No. Operations	No. Employees:	No. Contractors:	Total Workforce:	Union(s):	Degree of Unionisation:	Min Wage (Local) Per Month:	Min Wage USD (Per Annum):	Min Wage USD (Per Annum):
South Africa	2014	1991	0	0	16976	SACCUWU, SACTWU	0	0	0	No
Botswana	2014	17	0	0	0	0	0	0	0	No
Lesotho	2014	8	0	0	0	0	0	0	0	No
Namibia	2014	75	0	0	0	0	0	0	0	No
Nigeria	2014	2	0	0	0	0	0	0	0	No
Swaziland	2014	4	0	0	0	0	0	0	0	No
Zambia	2014	14	0	0	0	0	0	0	0	No