

## Company Information Report

### Contact Details

Home Country:	Postal Address:	Postal Address:	City:	Area code:	Head Office Telephone:	Email:	Website:	Company Registration Date::	Latest Annual Report:	Recording Currency:
South Africa	po Box 184	Stellenbosch	Western Cape	7599	+27 21 809 7000	info@distell.co.za	http://www.distell.co.za	1988/01/01	2022/06/30	ZAR

### GUF Information

GUF in this sector:	Signed an IFA:	IFA signing Date:
UNI, IUF	No	0

### Sector Information

Sector:	Stock Exchange Listings:	Major Competitors:
Food and Beverage	Johannesburg Stock Exchange (JSE)	0

### Five Major Shareholders

<b>55%</b> Remgro Limited
<b>20%</b> Public Investment Corporation
<b>0%</b> N/A
<b>0%</b> N/A
<b>0%</b>

N/A

## Company Performance Report

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### Company Performance in US Dollars - USD

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	1,137,798,912	166,614,268	778,812,938	240,038,331
2009	1,287,171,564	168,174,408	886,636,019	313,943,365
2010	1,643,066,605	188,973,299	1,141,076,512	412,228,854
2011	1,766,158,453	205,893,553	1,215,412,607	399,652,006
2012	1,829,167,355	183,900,000	1,271,583,226	470,811,742
2013	1,802,063,409	183,060,227	1,618,918,864	791,583,636
2014	1,710,666,249	196,924,879	1,529,386,017	699,959,306
2015	1,712,322,552	173,836,101	1,556,623,077	721,273,689
2016	1,455,601,356	146,194,983	1,351,992,610	628,449,627
2017	1,703,079,801	146,387,835	1,567,422,112	737,793,191
2018	1,701,598,666	149,622,261	1,553,794,663	321,462,360
2019	1,792,262,614	106,407,476	706,201,616	792,168,892
2020	1,303,793,260	40,776,148	1,472,906,608	773,979,007
2021	2,031,721,544	192,120,920	1,851,724,780	878,018,437
2022	2,161,035,264	219,535,169	1,860,691,041	837,747,325

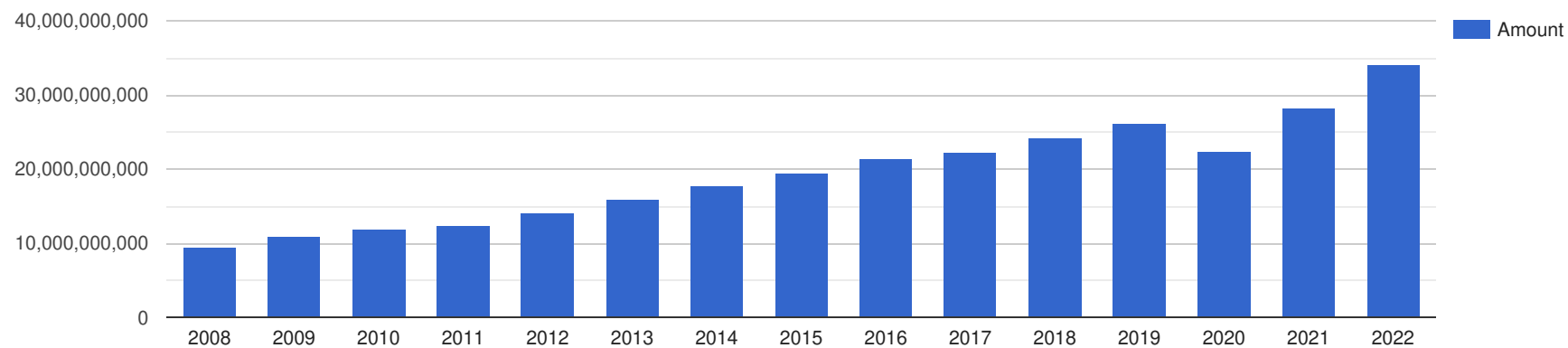
**Company Performance in South African Rand - ZAR**

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	9,409,597,000	1,377,900,000	6,440,783,000	1,985,117,000
2009	10,863,728,000	1,419,392,000	7,483,208,000	2,649,682,000
2010	11,808,884,000	1,358,170,000	8,201,031,000	2,962,730,000
2011	12,327,786,000	1,437,137,000	8,483,580,000	2,789,571,000
2012	14,176,047,000	1,425,225,000	9,854,770,000	3,648,791,000
2013	15,858,158,000	1,610,930,000	14,246,486,000	6,965,936,000
2014	17,739,609,000	2,042,111,000	15,859,733,000	7,258,578,000
2015	19,588,970,000	1,988,685,000	17,807,768,000	8,251,371,000
2016	21,470,120,000	2,156,376,000	19,941,891,000	9,269,632,000
2017	22,259,253,000	1,913,289,000	20,486,207,000	9,642,957,000
2018	24,230,765,000	2,130,621,000	22,126,036,000	4,577,624,000
2019	26,179,580,000	1,554,294,000	10,315,487,000	11,571,211,000
2020	22,370,224,000	699,629,000	25,271,837,000	13,279,777,000
2021	28,254,542,000	2,671,768,000	25,751,381,000	12,210,339,000
2022	34,133,552,000	3,467,558,000	29,389,615,000	13,232,219,000

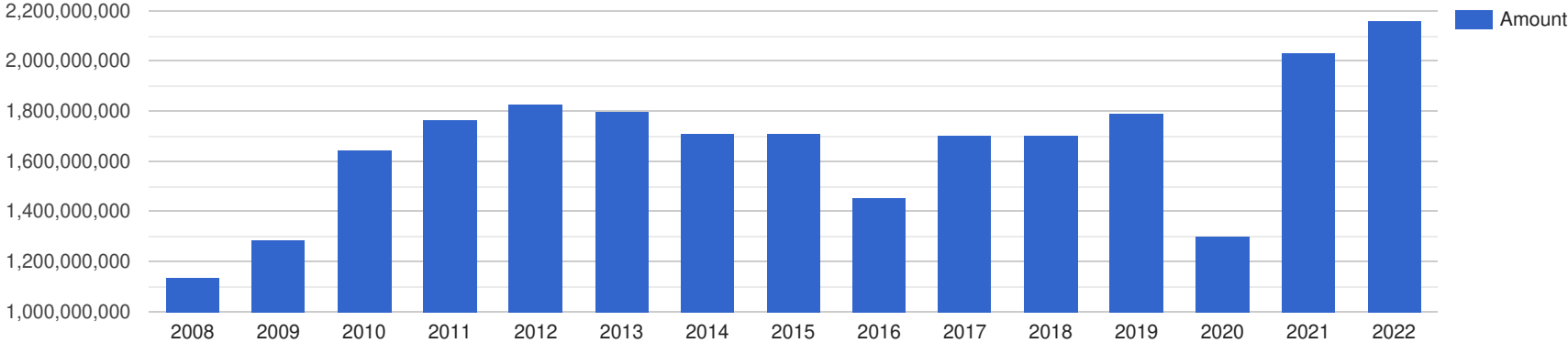
# Company Performance Changes Report

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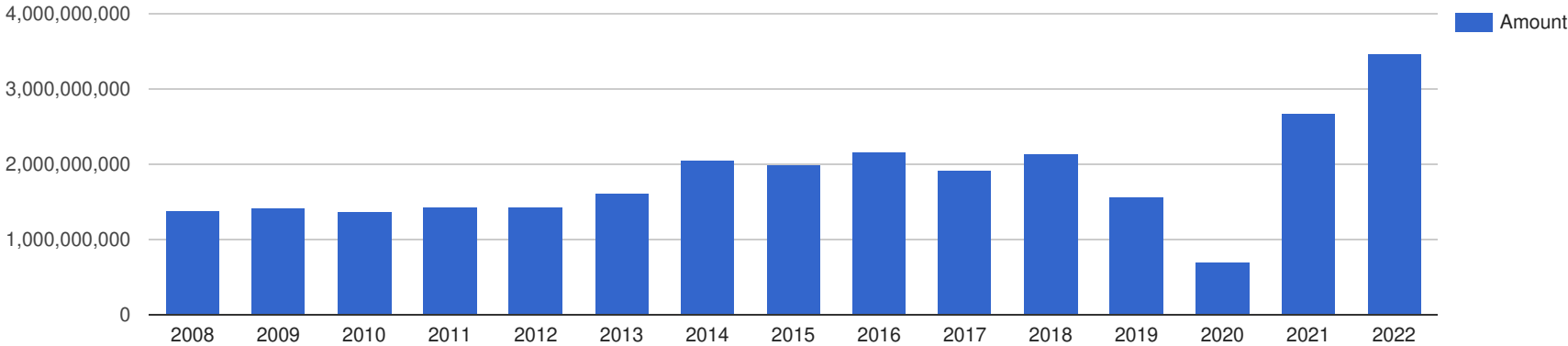
Company Revenue - ZAR



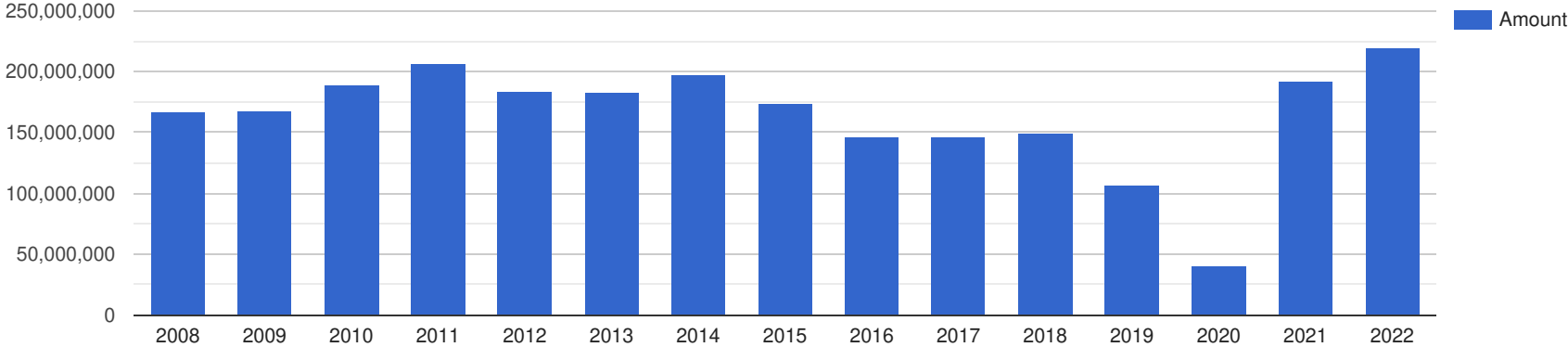
Company Revenue - USD



Company Profit Before Tax - ZAR



Company Profit Before Tax - USD





## Company Directors Report

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### CEO Biography - USD:

Year End:	Director Surname:	Director Name:	Director Gender:	Full Year on Board?:	Full year in position?:
2008	Scannell	Jan	Male	Yes	Yes
2009	Scannell	Jan	Male	Yes	Yes
2010	Scannell	Jan	Male	Yes	Yes
2011	Scannell	Jan	Male	Yes	Yes
2012	Scannell	Jan	Male	Yes	Yes
2013	Scannell	Jan	Male	Yes	Yes
2014	Scannell	Jan	Male	No	No
2014	Rushton	Richard	Male	No	No
2016	Rushton	Richard	Male	Yes	Yes
2017	Rushton	Richard	Male	Yes	Yes
2018	Rushton	Richard	Male	Yes	Yes
2019	Rushton	Richard	Male	Yes	Yes
2020	Rushton	Richard	Male	Yes	Yes
2021	Rushton	Richard	Male	Yes	Yes
2022	Rushton	Richard	Male	Yes	Yes

## CEO Remuneration - USD:

Financial Year:	Salary:	Benefits:	Cash Bonus	Other:	Total Annual:	LTI Payment:	Total Including LTI:
2008	240,145	79,927	132,527	0	452,600	875,453	1,328,053
2009	268,935	87,159	36,588	0	392,682	0	392,682
2010	361,347	115,347	0	0	476,694	329,689	806,383
2011	418,481	131,375	20,774	0	570,630	344,542	915,172
2012	418,323	129,419	0	0	547,742	0	547,742
2013	413,977	125,682	180,568	0	720,227	0	720,227
2014	475,506	142,816	97,396	0	715,718	597,975	1,313,693
2016	354,847	76,068	70,712	27,525	529,153	0	529,153
2017	486,151	79,265	259,526	0	824,943	0	824,943
2018	471,840	84,831	0	0	556,671	0	556,671
2019	489,012	53,878	98,104	32,929	673,923	0	673,923
2020	406,807	45,285	298,287	26,460	776,839	0	776,839
2021	493,205	89,667	91,752	3,451	678,076	1,022,938	1,701,014
2022	505,350	29,376	0	1,747,135	2,281,861	908,895	3,190,757

**Executive Director Remuneration - USD:**

Financial Year:	No. of EDs:	Total Salary:	Cash Bonus	Other:	Total Annual:
2008	3	478,960	897,703	159,653	299,234
2009	3	531,694	796,900	177,231	265,633
2010	3	710,310	968,833	236,770	322,944
2011	3	659,312	926,791	219,771	308,930
2012	2	624,774	834,194	312,387	417,097
2013	2	618,182	1,063,068	309,091	531,534
2014	3	669,913	1,021,890	223,304	340,630
2015	3	647,115	847,203	323,558	423,601
2016	3	585,695	936,407	195,232	312,136
2017	2	735,425	1,224,484	367,712	612,242
2018	2	751,826	893,118	375,913	446,559
2019	2	786,061	1,091,052	393,031	545,526
2020	2	660,159	1,224,677	330,079	612,338
2021	2	792,191	1,096,354	396,095	548,177
2022	2	810,636	3,524,976	405,318	1,762,488

**Non-Executive Director Remuneration - USD:**

Financial Year:	No. of NEDs:	Total Fees:	Average Fees
2008	13	316,203	24,323
2009	14	228,618	16,330
2010	13	294,699	22,669
2011	13	332,092	25,546
2012	14	335,355	23,954
2013	14	305,909	21,851
2014	14	283,221	20,230
2015	12	337,817	28,151
2016	13	358,780	27,598
2017	14	588,982	42,070
2018	13	568,961	43,766
2019	11	571,370	51,943
2020	10	476,687	47,669
2021	10	568,059	56,806
2022	10	612,852	61,285
2023	1	108,881	108,881

## CEO Remuneration - ZAR:

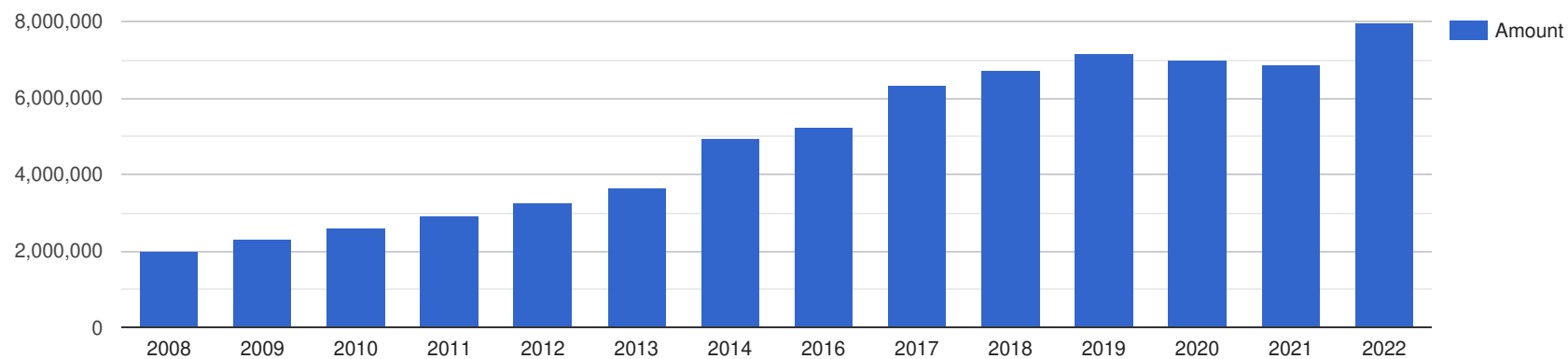
Financial Year:	Salary:	Benefits:	Cash Bonus	Other	Total Annual	LTI Payment	Total Including LTI
2008	1,986,000	661,000	1,096,000	0	3,743,000	7,240,000	10,983,000
2009	2,308,000	748,000	314,000	0	3,370,000	0	3,370,000
2010	2,597,000	829,000	0	0	3,426,000	2,369,474	5,795,474
2011	2,921,000	917,000	145,000	0	3,983,000	2,404,904	6,387,904
2012	3,242,000	1,003,000	0	0	4,245,000	0	4,245,000
2013	3,643,000	1,106,000	1,589,000	0	6,338,000	0	6,338,000
2014	4,931,000	1,481,000	1,010,000	0	7,422,000	6,201,000	13,623,000
2016	5,234,000	1,122,000	1,043,000	406,000	7,805,000	0	7,805,000
2017	6,354,000	1,036,000	3,392,000	0	10,782,000	0	10,782,000
2018	6,719,000	1,208,000	0	0	7,927,000	0	7,927,000
2019	7,143,000	787,000	1,433,000	481,000	9,844,000	0	9,844,000
2020	6,980,000	777,000	5,118,000	454,000	13,329,000	0	13,329,000
2021	6,859,000	1,247,000	1,276,000	48,000	9,430,000	14,226,000	23,656,000
2022	7,982,000	464,000	0	27,596,000	36,042,000	14,356,000	50,398,000

**Executive Director Remuneration - ZAR:**

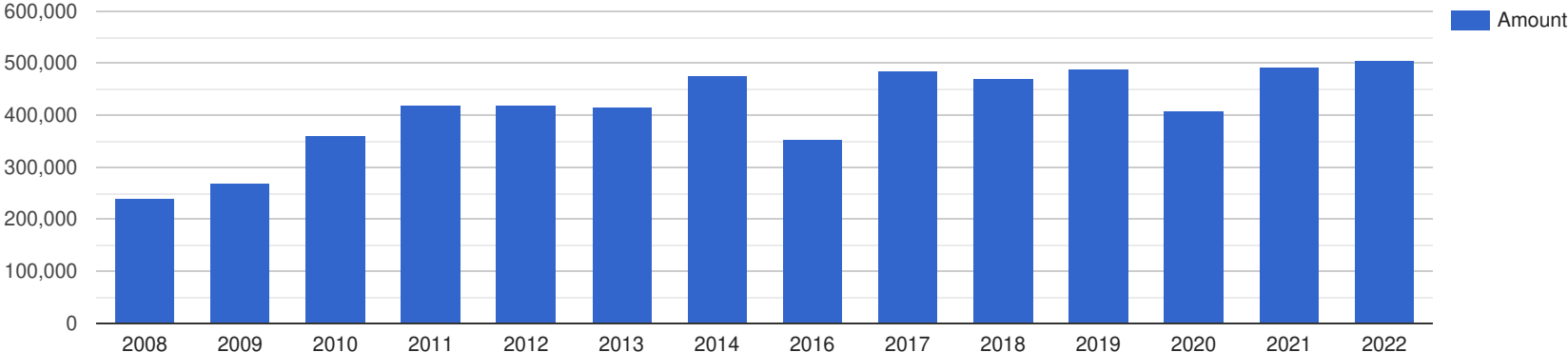
Financial Year:	No. of EDs:	Total Salary:	Total Annual Remuneration	Average Salary	Average Remuneration
2008	3	3,961,000	7,424,000	1,320,333	2,474,667
2009	3	4,563,000	6,839,000	1,521,000	2,279,667
2010	3	5,105,000	6,963,000	1,701,667	2,321,000
2011	3	4,602,000	6,469,000	1,534,000	2,156,333
2012	2	4,842,000	6,465,000	2,421,000	3,232,500
2013	2	5,440,000	9,355,000	2,720,000	4,677,500
2014	3	6,947,000	10,597,000	2,315,667	3,532,333
2015	3	7,403,000	9,692,000	3,701,500	4,846,000
2016	3	8,639,000	13,812,000	2,879,667	4,604,000
2017	2	9,612,000	16,004,000	4,806,000	8,002,000
2018	2	10,706,000	12,718,000	5,353,000	6,359,000
2019	2	11,482,000	15,937,000	5,741,000	7,968,500
2020	2	11,327,000	21,013,000	5,663,500	10,506,500
2021	2	11,017,000	15,247,000	5,508,500	7,623,500
2022	2	12,804,000	55,677,000	6,402,000	27,838,500

## Company Directors Fee Changes

CEO Salary - ZAR

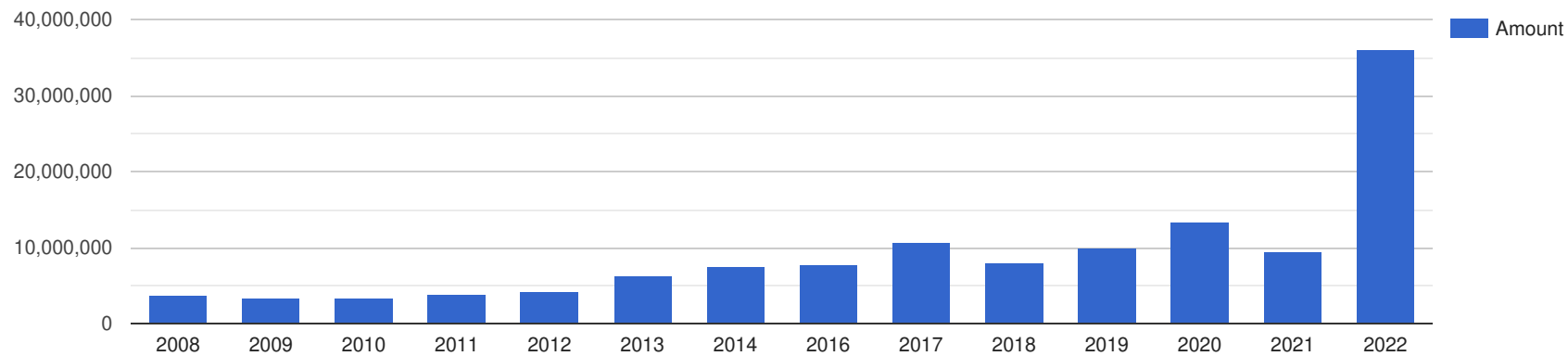


CEO Salary - USD

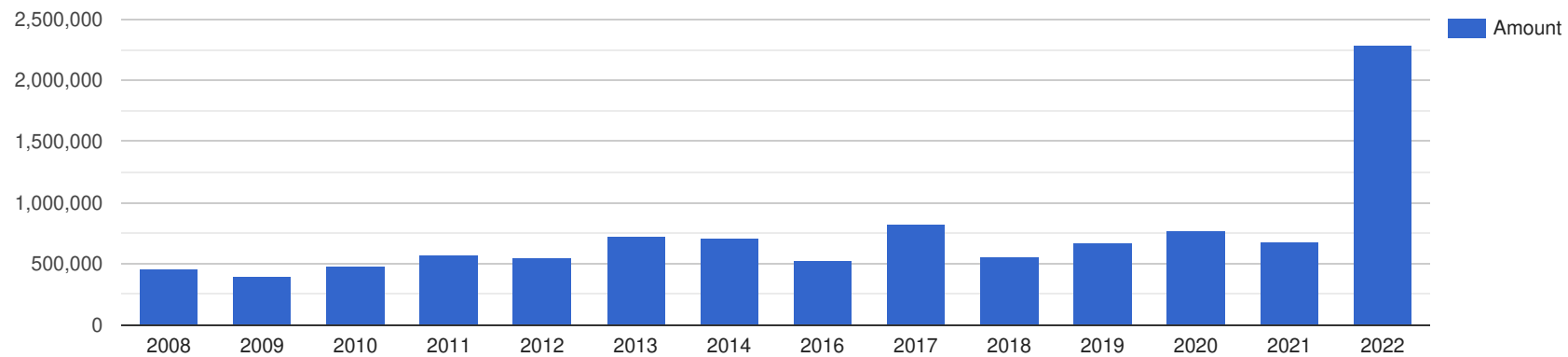




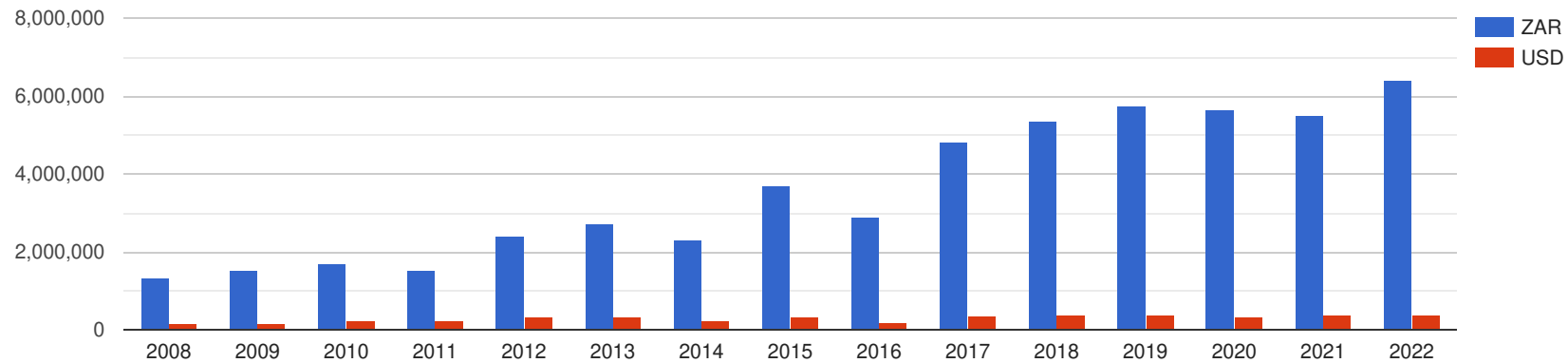
CEO Remuneration - ZAR



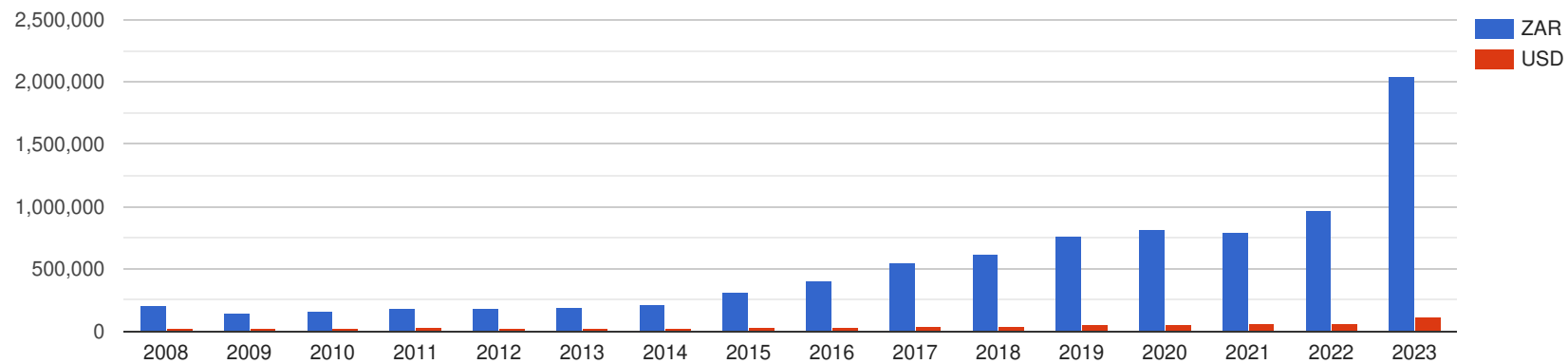
CEO Remuneration - USD



Average Executive Director Salary



Average Non-Executive Director



# Company Employees Report

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**Total Employee Count:**

Year End:	No. Employees:	No. Contractors	Total Workforce
2008	0	0	0
2009	0	0	4478
2010	0	0	4578
2011	0	0	4689
2012	0	0	4719
2013	0	0	5160
2014	0	0	5218
2015	0	0	5520
2016	5003	0	5003
2017	0	0	5300
2018	0	0	4828
2019	4936	0	0
2020	4845	0	4845
2021	4440	0	4440
2022	4609	0	4609

## Countries of Operation:

Country of Operation:	Is This the Home Country?	Is There a Recognition Agreement?	Country notes
South Africa	Yes	No	While the majority of our products are manufactured within South Africa, we have a worldwide distribution network which includes investments in Tanzania, Kenya, Namibia, Zimbabwe and Mauritius. Distribution in the rest of Africa consists of regional offices with staff in Kenya (Nairobi) and Tanzania (Dar es Salaam) and Distell employs sales staff in Angola, Mozambique, Ghana, Nigeria, Uganda and Zambia, with agents in these and other African countries. Distell has joint ventures and investments in Tanzania, Kenya, Zimbabwe and Mauritius and wholly-owned subsidiary companies in Namibia, Botswana and Swaziland. Outside of Africa, Distell has offices in Cognac, Frankfurt, London, New York, Sao Paulo and Singapore that provide support and direction to a network of agents in 82 countries. Total employ across the world= 4719.
Kenya	No	No	As for SA.
Tanzania	No	No	As for SA
Zimbabwe	No	No	0
Mauritius	No	No	As in SA
Namibia	No	No	As in SA
Botswana	No	No	as in sa
Swaziland	No	No	as in SA
France	No	No	0
United Kingdom	No	No	0
Hong Kong	No	No	0
Angola	No	No	0
Ghana	No	No	0

**Total Employee Count:**

Country:	Year End:	No. Operations	No. Employees:	No. Contractors:	Total Workforce:	Union(s):	Degree of Unionisation:	Min Wage (Local) Per Month:	Min Wage USD (Per Annum):	Min Wage USD (Per Annum):
South Africa	2014	9	4696	0	0	BAWUSA, FAWU, UWF, SAEWA and NUFBWSAW	33.800	0	0	No
United Kingdom	2014	1	0	0	0		0	0	0	No
Tanzania	2014	1	0	0	0		0	0	0	No
Angola	2014	1	0	0	0		0	0	0	No
Botswana	2014	1	0	0	0		0	0	0	No
France	2014	1	0	0	0		0	0	0	No
Ghana	2014	1	0	0	0		0	0	0	No
Hong Kong	2014	1	0	0	0		0	0	0	No
Kenya	2014	1	0	0	0		0	0	0	No
Mauritius	2014	1	0	0	0		0	0	0	No
Namibia	2014	1	0	0	0		0	0	0	No
Swaziland	2014	1	0	0	0		0	0	0	No
Zimbabwe	2014	1	0	0	0		0	0	0	No