

# Company Information Report

## Contact Details

Home Country:	Postal Address:	Postal Address:	City:	Area code:	Head Office Telephone:	Email:	Website:	Company Registration Date::	Latest Annual Report:	Recording Currency:
South Africa	PO Box 786722	Sandton	Johannesburg	2146	+27 11 529 2888	AskTheCFO@discovery.co.za	http://www.discovery.co.za/portal/	1999/01/01	2023/06/30	ZAR

## GUF Information

GUF in this sector:	Signed an IFA:	IFA signing Date:
UNI	No	0

## Sector Information

Sector:	Stock Exchange Listings:	Major Competitors:
Banking and Financial Services	Johannesburg Stock Exchange (JSE)	0

## Five Major Shareholders

<b>12%</b> Government Employees Pension Fund
<b>7%</b> Remgro Limited
<b>7%</b> Baillie Gifford & Co Limited
<b>7%</b> Adrian Gore

**0%**  
N/A

## Company Performance Report

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### Company Performance in US Dollars - USD

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	885,489,721	201,209,189	1,334,703,748	589,359,129
2009	1,088,507,109	214,928,910	1,769,075,829	938,151,659
2010	1,924,307,778	347,432,865	2,921,107,555	1,754,835,119
2011	2,467,335,244	494,412,607	4,427,650,430	3,142,120,344
2012	2,563,741,935	432,774,194	5,246,709,677	3,733,032,258
2013	2,825,113,636	377,840,909	6,242,386,364	4,684,659,091
2014	3,296,624,879	447,540,984	6,962,005,786	5,283,027,965
2015	3,436,101,399	591,433,566	7,820,104,895	5,428,846,154
2016	2,403,633,721	397,529,070	8,617,514,535	6,393,168,605
2017	2,565,646,519	441,622,035	10,017,061,974	7,546,518,745
2018	2,576,193,820	520,505,618	11,094,241,573	8,452,808,989
2019	2,946,258,643	542,137,331	12,338,810,160	9,389,333,881
2020	2,901,012,950	46,626,024	12,258,448,053	9,661,786,476
2021	0	0	0	0
2022	3,721,651,704	439,643,929	17,171,944,842	13,781,229,028
2023	3,176,961,849	392,494,893	16,074,987,182	12,668,928,002

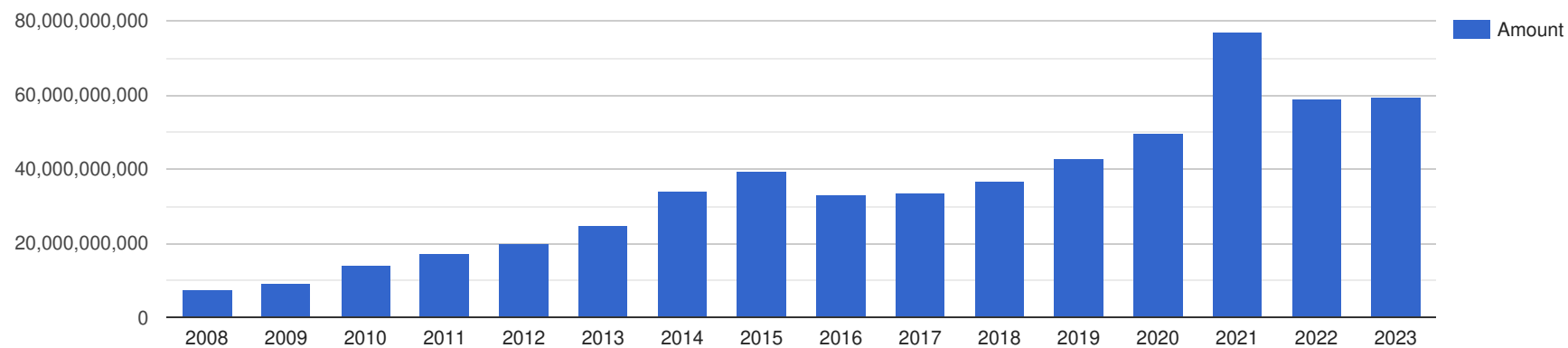
## Company Performance in South African Rand - ZAR

Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2008	7,323,000,000	1,664,000,000	11,038,000,000	4,874,000,000
2009	9,187,000,000	1,814,000,000	14,931,000,000	7,918,000,000
2010	13,830,000,000	2,497,000,000	20,994,000,000	12,612,000,000
2011	17,222,000,000	3,451,000,000	30,905,000,000	21,932,000,000
2012	19,869,000,000	3,354,000,000	40,662,000,000	28,931,000,000
2013	24,861,000,000	3,325,000,000	54,933,000,000	41,225,000,000
2014	34,186,000,000	4,641,000,000	72,196,000,000	54,785,000,000
2015	39,309,000,000	6,766,000,000	89,462,000,000	62,106,000,000
2016	33,074,000,000	5,470,000,000	118,577,000,000	87,970,000,000
2017	33,533,000,000	5,772,000,000	130,923,000,000	98,633,000,000
2018	36,685,000,000	7,412,000,000	157,982,000,000	120,368,000,000
2019	43,036,000,000	7,919,000,000	180,233,000,000	137,150,000,000
2020	49,775,000,000	800,000,000	210,328,000,000	165,775,000,000
2021	77,187,000,000	4,195,000,000	246,694,000,000	200,275,000,000
2022	58,782,000,000	6,944,000,000	271,224,000,000	217,669,000,000
2023	59,671,000,000	7,372,000,000	301,927,000,000	237,953,000,000

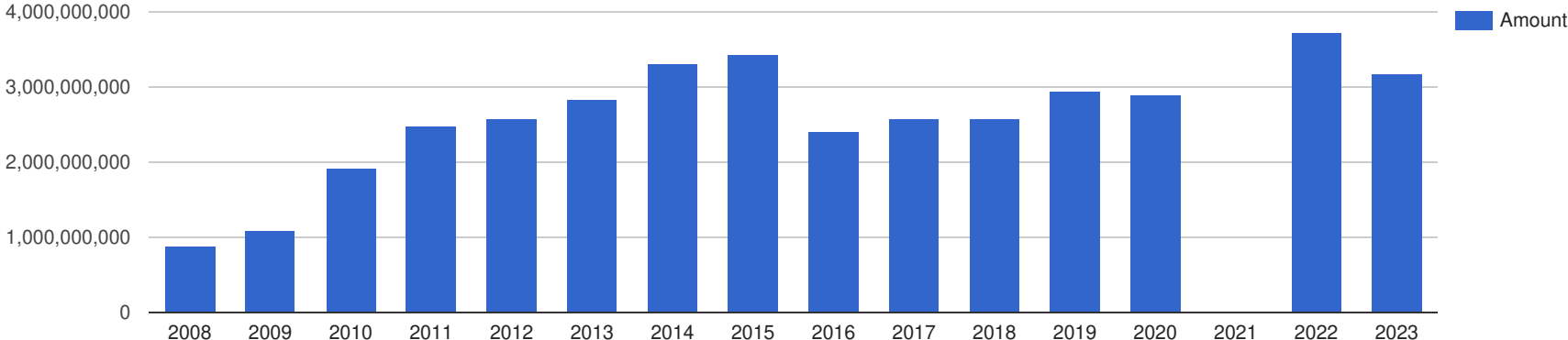
# Company Performance Changes Report

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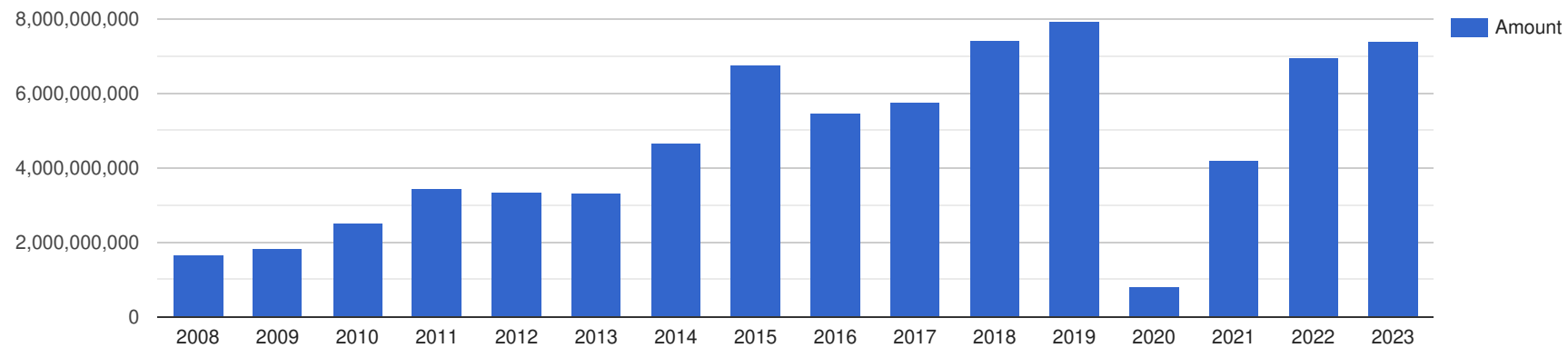
Company Revenue - ZAR



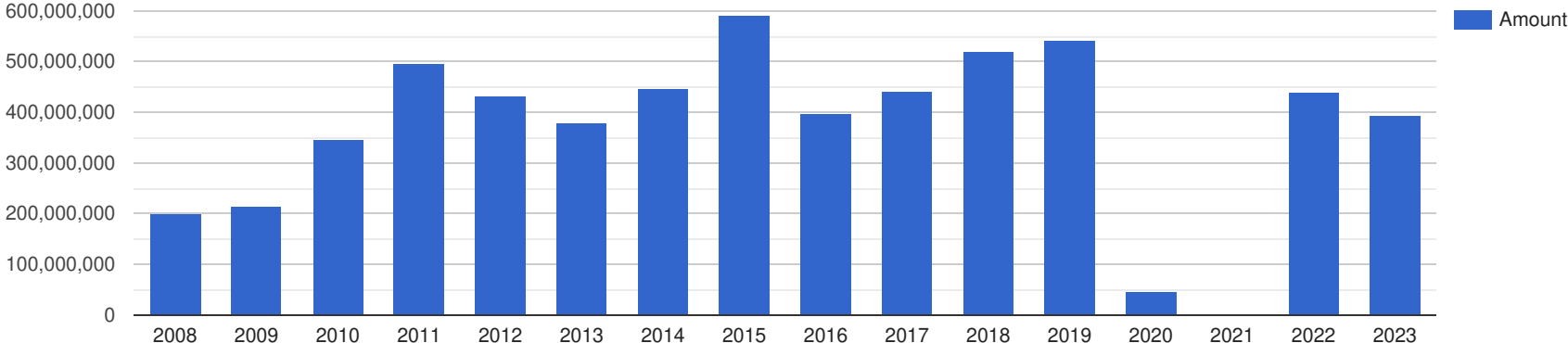
Company Revenue - USD



Company Profit Before Tax - ZAR



Company Profit Before Tax - USD





## Company Directors Report

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### CEO Biography - USD:

Year End:	Director Surname:	Director Name:	Director Gender:	Full Year on Board?:	Full year in position?:
2008	Gore	Adrian	Male	Yes	Yes
2009	Gore	Adrian	Male	Yes	Yes
2010	Gore	Adrian	Male	Yes	Yes
2011	Gore	Adrian	Male	Yes	Yes
2012	Gore	Adrian	Male	Yes	Yes
2013	Gore	Adrian	Male	Yes	Yes
2014	Gore	Adrian	Male	Yes	Yes
2015	Gore	Adrian	Male	Yes	Yes
2016	Gore	Adrian	Male	Yes	Yes
2017	Gore	Adrian	Male	Yes	Yes
2018	Gore	Adrian	Male	Yes	Yes
2019	Gore	Adrian	Male	Yes	Yes
2021	Gore	Adrian	Male	Yes	Yes
2022	Gore	Adrian	Male	Yes	Yes
2023	Gore	Adrian	Male	Yes	Yes

## CEO Remuneration - USD:

Financial Year:	Salary:	Benefits:	Cash Bonus	Other:	Total Annual:	LTI Payment:	Total Including LTI:
2008	228,053	49,456	41,596	0	319,105	0	319,105
2009	340,014	73,176	187,602	0	600,792	0	600,792
2010	319,605	78,475	649,784	0	1,047,864	128,565	1,176,430
2011	474,069	87,393	499,427	0	1,060,888	409,885	1,470,774
2012	439,742	84,645	599,097	0	1,123,484	344,903	1,468,387
2013	440,455	81,477	586,705	0	1,108,636	351,136	1,459,773
2014	407,811	75,603	306,557	0	789,971	439,248	1,229,219
2015	374,825	74,213	334,878	0	783,916	391,608	1,175,524
2016	428,634	61,410	268,169	18,677	776,890	570,640	1,347,529
2017	476,894	71,538	273,068	21,959	843,458	469,855	1,313,313
2018	463,477	69,518	546,016	21,965	1,100,976	290,537	1,391,512
2019	473,061	70,956	412,147	26,753	982,916	344,788	1,327,704
2021	507,083	78,665	511,397	26,246	1,123,391	111,239	1,234,630
2022	481,861	70,085	517,379	24,501	1,093,827	0	1,093,827
2023	425,248	63,784	511,287	22,468	1,022,788	462,784	1,485,571

**Executive Director Remuneration - USD:**

Financial Year:	No. of EDs:	Total Salary:	Cash Bonus	Other:	Total Annual:
2008	6	1,183,232	1,719,677	197,205	286,613
2009	6	1,757,865	3,361,221	292,978	560,204
2010	6	2,129,539	5,731,599	354,923	955,266
2011	8	3,805,014	7,468,052	475,627	933,506
2012	9	4,263,355	9,146,581	473,706	1,016,287
2013	9	4,418,409	9,947,159	490,934	1,105,240
2014	9	4,437,030	8,105,207	493,003	900,579
2015	9	4,152,710	7,655,507	461,412	850,612
2016	9	4,325,291	7,546,875	480,588	838,542
2017	10	4,906,197	9,945,448	490,620	994,545
2018	10	2,878,592	6,059,682	287,859	605,968
2019	9	4,519,223	8,617,068	502,136	957,452
2020	8	3,778,587	14,463,399	472,323	1,807,925
2021	7	3,680,736	7,271,518	525,819	1,038,788
2022	7	3,489,332	7,604,875	498,476	1,086,411
2023	7	3,315,302	7,589,288	473,615	1,084,184

**Non-Executive Director Remuneration - USD:**

Financial Year:	No. of NEDs:	Total Fees:	Average Fees
2008	13	415,961	31,997
2009	10	460,382	46,038
2010	10	1,147,210	114,721
2011	10	903,868	90,387
2012	11	1,055,742	95,977
2013	11	1,128,295	102,572
2014	12	1,068,081	89,007
2015	11	1,413,351	128,486
2016	12	1,217,805	101,484
2017	11	1,506,350	136,941
2018	11	1,222,261	111,115
2019	12	1,605,805	133,817
2020	11	1,103,042	100,277
2021	11	1,687,927	153,448
2022	13	1,475,783	113,522
2023	11	1,672,985	152,090

## CEO Remuneration - ZAR:

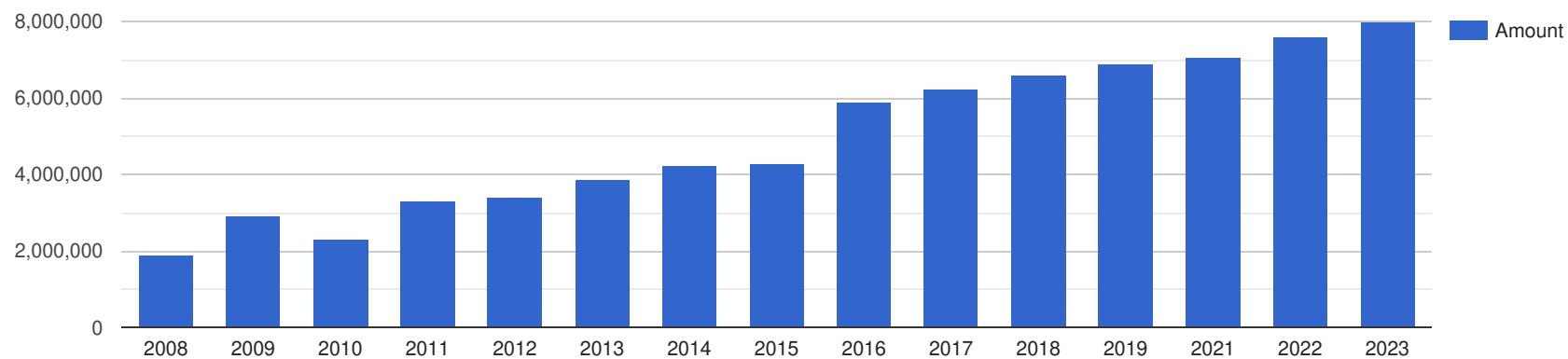
Financial Year:	Salary:	Benefits:	Cash Bonus	Other	Total Annual	LTI Payment	Total Including LTI
2008	1,886,000	409,000	344,000	0	2,639,000	0	2,639,000
2009	2,918,000	628,000	1,610,000	0	5,156,000	0	5,156,000
2010	2,297,000	564,000	4,670,000	0	7,531,000	924,000	8,455,000
2011	3,309,000	610,000	3,486,000	0	7,405,000	2,861,000	10,266,000
2012	3,408,000	656,000	4,643,000	0	8,707,000	2,673,000	11,380,000
2013	3,876,000	717,000	5,163,000	0	9,756,000	3,090,000	12,846,000
2014	4,229,000	784,000	3,179,000	0	8,192,000	4,555,000	12,747,000
2015	4,288,000	849,000	3,831,000	0	8,968,000	4,480,000	13,448,000
2016	5,898,000	845,000	3,690,000	257,000	10,690,000	7,852,000	18,542,000
2017	6,233,000	935,000	3,569,000	287,000	11,024,000	6,141,000	17,165,000
2018	6,599,908	989,937	7,775,267	312,780	15,677,892	4,137,244	19,815,136
2019	6,909,999	1,036,455	6,020,233	390,774	14,357,461	5,036,315	19,393,776
2021	7,052,000	1,094,000	7,112,000	365,000	15,623,000	1,547,000	17,170,000
2022	7,611,000	1,107,000	8,172,000	387,000	17,277,000	0	17,277,000
2023	7,987,000	1,198,000	9,603,000	422,000	19,210,000	8,692,000	27,902,000

**Executive Director Remuneration - ZAR:**

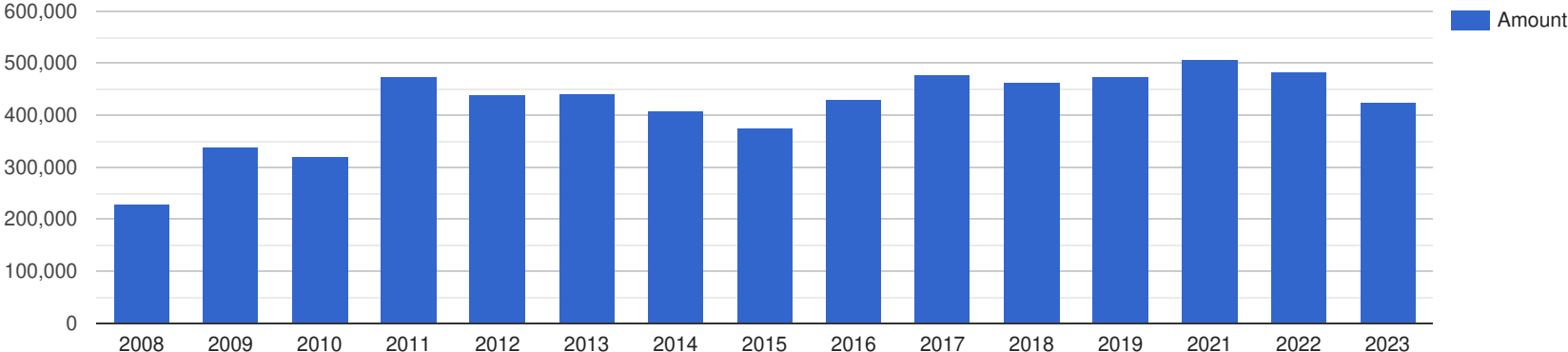
Financial Year:	No. of EDs:	Total Salary:	Total Annual Remuneration	Average Salary	Average Remuneration
2008	6	23,624,083	44,501,083	3,937,347	7,416,847
2009	6	15,086,000	28,846,000	2,514,333	4,807,667
2010	6	15,305,000	41,193,000	2,550,833	6,865,500
2011	8	26,559,000	52,127,000	3,319,875	6,515,875
2012	9	33,041,000	70,886,000	3,671,222	7,876,222
2013	9	38,882,000	87,535,000	4,320,222	9,726,111
2014	9	46,012,000	84,051,000	5,112,444	9,339,000
2015	9	47,507,000	87,579,000	5,278,556	9,731,000
2016	9	59,516,000	103,845,000	6,612,889	11,538,333
2017	10	64,124,000	129,987,000	6,412,400	12,998,700
2018	10	54,898,841	115,025,141	5,489,884	11,502,514
2019	9	66,024,545	125,891,843	7,336,061	13,987,983
2020	8	64,833,000	248,163,000	8,104,125	31,020,375
2021	7	51,188,000	101,125,000	7,312,571	14,446,429
2022	7	55,114,000	120,119,000	7,873,429	17,159,857
2023	7	62,268,000	142,542,000	8,895,429	20,363,143

## Company Directors Fee Changes

CEO Salary - ZAR

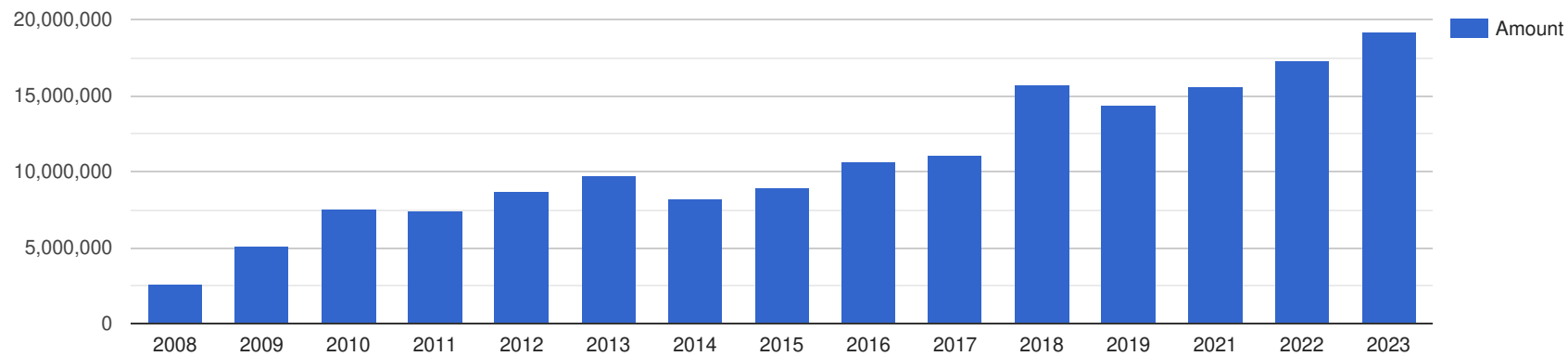


CEO Salary - USD

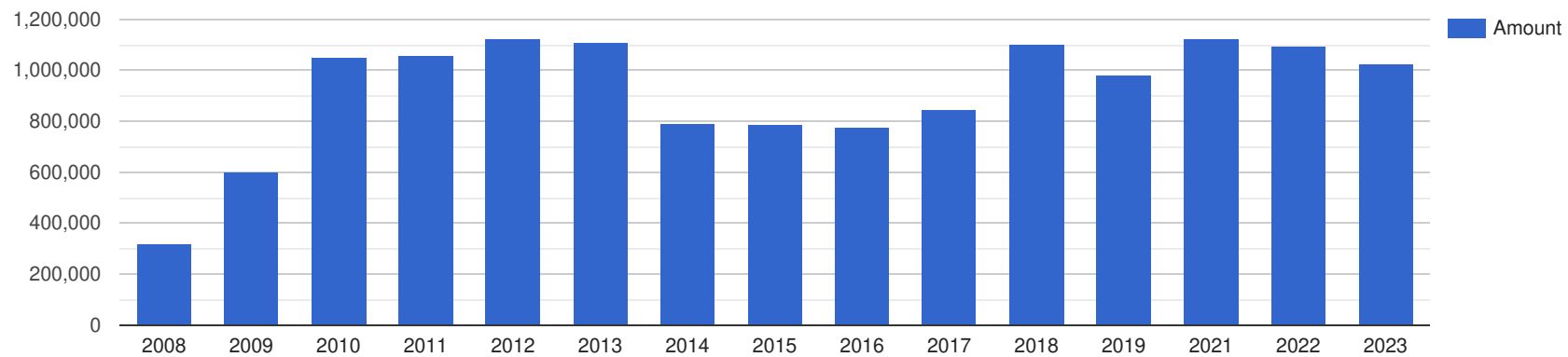




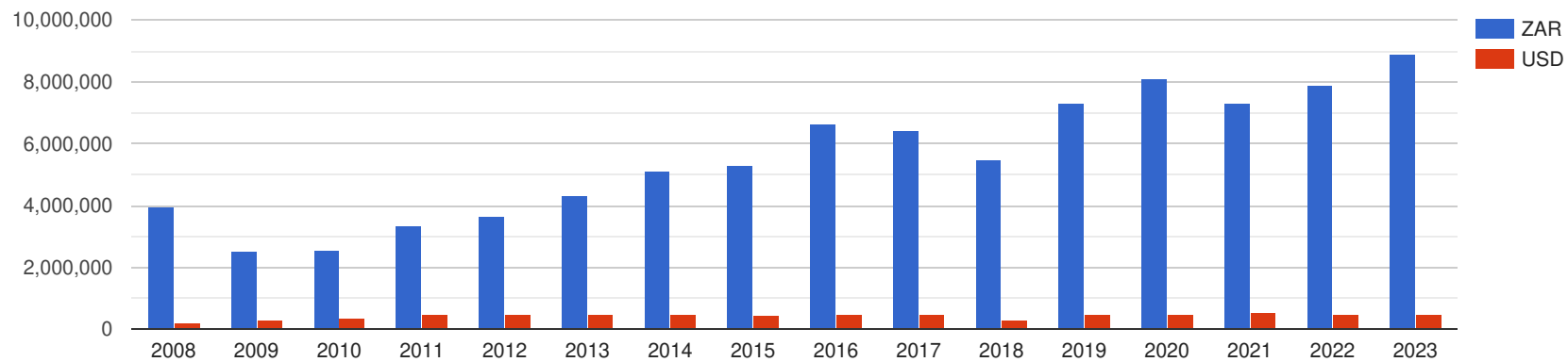
CEO Remuneration - ZAR



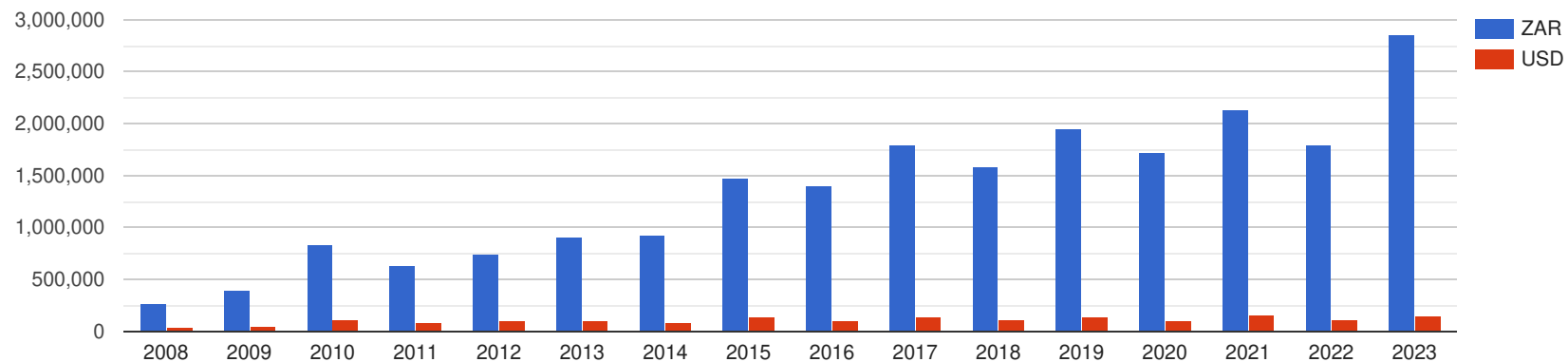
CEO Remuneration - USD



Average Executive Director Salary



Average Non-Executive Director



# Company Employees Report

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**Total Employee Count:**

Year End:	No. Employees:	No. Contractors	Total Workforce
2008	0	0	4864
2009	0	0	5249
2010	0	0	5682
2011	0	0	7107
2012	0	0	8632
2013	0	0	8220
2014	0	0	8484
2015	0	0	8456
2016	0	0	11811
2017	0	0	12000
2018	0	0	4000
2019	9000	0	0
2020	9800	0	9800
2021	12650	0	12650
2022	13450	0	13450
2023	13700	0	13700

**Countries of Operation:**

Country of Operation:	Is This the Home Country?	Is There a Recognition Agreement?	Country notes
South Africa	Yes	No	0
United Kingdom	No	No	2013: Rest of worl workforce - 1246
China	No	No	2013: Rest of worl workforce - 1246
United States of America	No	No	2013: Rest of worl workforce - 1246

**Total Employee Count:**

Country:	Year End:	No. Operations	No. Employees:	No. Contractors:	Total Workforce:	Union(s):	Degree of Unionisation:	Min Wage (Local) Per Month:	Min Wage USD (Per Annum):	Min Wage USD (Per Annum):
South Africa	2014	0	0	0	7453	0	0	0	0	No
United Kingdom	2014	0	0	0	0	0	0	0	0	No
China	2014	0	0	0	0	0	0	0	0	No
United States of America	2014	0	0	0	0	0	0	0	0	No