## **Company Information Report**

#### **Contact Details**

| Home<br>Country: | Postal<br>Address:   | Postal<br>Address:   | City:       | Area code: | Head Office<br>Telephone: | Email:                    | Website:                    | Company<br>Registration Date:: | Latest Annual<br>Report: | Recording Currency: |
|------------------|----------------------|----------------------|-------------|------------|---------------------------|---------------------------|-----------------------------|--------------------------------|--------------------------|---------------------|
| SOLITH ATRICA    | Postnet Suite<br>278 | Private Bag<br>X1028 | Doringkloof | 140        | +27 12 667 5468           | contactus@astralfoods.com | http://www.astralfoods.com/ | 0000/00/00                     | 2023/09/30               | ZAR                 |

#### **GUF Information**

GUF in this sector: Signed an IFA: IFA signing Date:

0 No 0

#### **Sector Information**

Sector: Stock Exchange Listings: Major Competitors: Food and Beverage Johannesburg Stock Exchange (JSE) 0

### Five Major Shareholders

| 26% Government Employees Pension Fund |
|---------------------------------------|
| 9% Astral Operations Limited          |
| <b>0%</b><br>N/A                      |
| <b>0%</b><br>N/A                      |
| <b>0%</b><br>N/A                      |

# **Company Performance Report**

### Company Performance in US Dollars - USD

| Year End: | Revenue:      | Profit Before Tax: | Assets:     | Liabilities: |
|-----------|---------------|--------------------|-------------|--------------|
| 2012      | 1,014,935,074 | 61,585,323         | 443,386,691 | 244,885,323  |
| 2013      | 914,946,237   | 30,967,742         | 425,197,204 | 239,425,161  |
| 2014      | 915,383,794   | 44,795,138         | 417,067,207 | 231,667,779  |
| 2015      | 938,833,333   | 91,132,833         | 401,150,333 | 203,518,667  |
| 2016      | 870,005,095   | 38,297,889         | 362,382,460 | 189,708,952  |
| 2017      | 914,211,695   | 78,728,497         | 396,466,469 | 171,966,987  |
| 2018      | 921,772,798   | 141,625,568        | 438,509,517 | 173,067,898  |
| 2019      | 907,623,839   | 59,380,738         | 419,916,476 | 164,455,781  |
| 2020      | 843,128,852   | 46,737,245         | 438,236,901 | 191,811,938  |
| 2021      | 1,089,513,954 | 45,481,651         | 538,028,416 | 252,279,432  |
| 2022      | 1,103,593,242 | 81,344,369         | 481,666,134 | 208,476,625  |
| 2023      | 1,015,386,965 | -36,769,057        | 480,542,670 | 268,537,066  |

### Company Performance in South African Rand - ZAR

| Year End: | Revenue:       | Profit Before Tax: | Assets:       | Liabilities:  |
|-----------|----------------|--------------------|---------------|---------------|
| 2012      | 8,160,078,000  | 495,146,000        | 3,564,829,000 | 1,968,878,000 |
| 2013      | 8,509,000,000  | 288,000,000        | 3,954,334,000 | 2,226,654,000 |
| 2014      | 9,602,376,000  | 469,901,000        | 4,375,035,000 | 2,430,195,000 |
| 2015      | 11,266,000,000 | 1,093,594,000      | 4,813,804,000 | 2,442,224,000 |
| 2016      | 11,953,870,000 | 526,213,000        | 4,979,135,000 | 2,606,601,000 |
| 2017      | 12,351,000,000 | 1,063,622,000      | 5,356,262,000 | 2,323,274,000 |
| 2018      | 12,978,561,000 | 1,994,088,000      | 6,174,214,000 | 2,436,796,000 |
| 2019      | 13,485,475,000 | 882,279,000        | 6,239,119,000 | 2,443,484,000 |
| 2020      | 14,104,281,000 | 781,844,000        | 7,331,046,000 | 3,208,726,000 |
| 2021      | 15,865,938,000 | 662,322,000        | 7,834,985,000 | 3,673,794,000 |
| 2022      | 19,333,850,000 | 1,425,072,000      | 8,438,309,000 | 3,652,302,000 |
| 2023      | 19,250,955,000 | -697,113,000       | 9,110,719,000 | 5,091,256,000 |

# **Company Performance Changes Report**

Company Revenue - ZAR

Company Revenue - USD

Company Profit Before Tax - ZAR

Company Profit Before Tax - USD

# **Company Directors Report**

### CEO Biography - USD:

| Year End | : Director Surname: | Director Name:   | Director Gender: | Full Year on Board?: | Full year in position?: |
|----------|---------------------|------------------|------------------|----------------------|-------------------------|
| 2012     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2013     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2014     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2015     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2016     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2017     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2018     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2019     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2020     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2021     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2022     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |
| 2023     | Schutte             | Christiaan Ernst | Male             | Yes                  | Yes                     |

### **CEO Remuneration - USD:**

| Financial Year: | : Salary: E | Benefits: | Cash Bonus | Other:  | Total Annual: | LTI Payment: | Total Including LTI: |
|-----------------|-------------|-----------|------------|---------|---------------|--------------|----------------------|
| 2012            | 453,607 7   | 9,726     | 104,104    | 0       | 637,438       | 313,433      | 950,871              |
| 2013            | 392,151 6   | 8,710     | 0          | 0       | 460,860       | 288,602      | 749,462              |
| 2014            | 365,658 6   | 3,765     | 155,724    | 0       | 585,147       | 269,442      | 854,588              |
| 2015            | 392,333 6   | 8,583     | 550,000    | 0       | 1,010,917     | 383,583      | 1,394,500            |
| 2016            | 364,920 5   | 6,623     | 0          | 1,965   | 423,508       | 341,630      | 765,138              |
| 2017            | 475,204 7   | 4,981     | 573,427    | 0       | 1,123,612     | 475,574      | 1,599,186            |
| 2018            | 561,932 0   | )         | 758,665    | 2,628   | 1,323,224     | 467,330      | 1,790,554            |
| 2019            | 532,508 0   | )         | 381,747    | 2,086   | 916,341       | 675,932      | 1,592,274            |
| 2020            | 496,623 0   | )         | 151,354    | 1,255   | 649,232       | 632,136      | 1,281,368            |
| 2021            | 593,394 0   | )         | 60,775     | 1,305   | 655,473       | 456,256      | 1,111,729            |
| 2022            | 515,440 0   | )         | 0          | 614,190 | 1,129,631     | 0            | 1,129,631            |
| 2023            | 502,453 0   | )         | 0          | 7,965   | 510,417       | 295,532      | 805,950              |

### **Executive Director Remuneration - USD:**

| Financial Ye | ear: No. of | EDs: Total Salary | : Cash Bonu | s Other: | Total Ann | ual: |
|--------------|-------------|-------------------|-------------|----------|-----------|------|
| 2012         | 5           | 1,331,716         | 1,919,279   | 266,343  | 383,856   |      |
| 2013         | 5           | 1,216,667         | 1,439,247   | 243,333  | 287,849   |      |
| 2014         | 5           | 1,161,968         | 1,858,940   | 232,394  | 371,788   |      |
| 2015         | 5           | 1,190,667         | 3,072,917   | 238,133  | 614,583   |      |
| 2016         | 6           | 1,105,968         | 1,297,380   | 184,328  | 216,230   |      |
| 2017         | 5           | 1,329,756         | 3,080,237   | 265,951  | 616,047   |      |
| 2018         | 5           | 1,672,206         | 3,646,438   | 334,441  | 729,288   |      |
| 2019         | 3           | 1,122,022         | 1,974,021   | 374,007  | 658,007   |      |
| 2020         | 4           | 1,285,313         | 1,655,508   | 321,328  | 413,877   |      |
| 2021         | 4           | 1,400,082         | 1,527,400   | 350,021  | 381,850   |      |
| 2022         | 4           | 1,337,462         | 2,827,444   | 334,366  | 706,861   |      |
| 2023         | 5           | 1,285,353         | 1,440,371   | 257,071  | 288,074   |      |

### Non-Executive Director Remuneration - USD:

| Financial | Year: No. of I | NEDs: Total Fees: | Average Fees |
|-----------|----------------|-------------------|--------------|
| 0         | 1              | 0                 | 0            |
| 2012      | 6              | 284,204           | 47,367       |
| 2013      | 8              | 244,516           | 30,565       |
| 2014      | 7              | 237,086           | 33,869       |
| 2015      | 6              | 220,500           | 36,750       |
| 2016      | 7              | 221,689           | 31,670       |
| 2017      | 6              | 235,677           | 39,280       |
| 2018      | 5              | 243,963           | 48,793       |
| 2019      | 7              | 232,669           | 33,238       |
| 2020      | 6              | 221,233           | 36,872       |
| 2021      | 5              | 260,266           | 52,053       |
| 2022      | 6              | 245,105           | 40,851       |
| 2023      | 6              | 263,041           | 43,840       |

### CEO Remuneration - ZAR:

| Financial Year: | : Salary: E | Benefits: | Cash Bonus | Other      | Total Annual | LTI Payment | Total Including LTI |
|-----------------|-------------|-----------|------------|------------|--------------|-------------|---------------------|
| 2012            | 3,647,000 6 | 641,000   | 837,000    | 0          | 5,125,000    | 2,520,000   | 7,645,000           |
| 2013            | 3,647,000 6 | 39,000    | 0          | 0          | 4,286,000    | 2,684,000   | 6,970,000           |
| 2014            | 3,865,000 6 | 74,000    | 1,646,000  | 0          | 6,185,000    | 2,848,000   | 9,033,000           |
| 2015            | 4,708,000 8 | 323,000   | 6,600,000  | 0          | 12,131,000   | 4,603,000   | 16,734,000          |
| 2016            | 5,014,000 7 | 78,000    | 0          | 27,000     | 5,819,000    | 4,694,000   | 10,513,000          |
| 2017            | 6,420,000 1 | ,013,000  | 7,747,000  | 0          | 15,180,000   | 6,425,000   | 21,605,000          |
| 2018            | 7,912,000 0 | )         | 10,682,000 | 37,000     | 18,631,000   | 6,580,000   | 25,211,000          |
| 2019            | 7,912,000 0 | )         | 5,672,000  | 31,000     | 13,615,000   | 10,043,000  | 23,658,000          |
| 2020            | 8,308,000 0 | )         | 2,532,000  | 21,000     | 10,861,000   | 10,575,000  | 21,436,000          |
| 2021            | 8,641,000 0 | )         | 885,000    | 19,000     | 9,545,000    | 6,644,000   | 16,189,000          |
| 2022            | 9,030,000 0 | )         | 0          | 10,760,000 | 19,790,000   | 0           | 19,790,000          |
| 2023            | 9,526,000 0 | )         | 0          | 151,000    | 9,677,000    | 5,603,000   | 15,280,000          |