

# Company Information Report

## Contact Details

Home Country:	Postal Address:	Postal Address:	City:	Area code:	Head Office Telephone:	Email:	Website:	Company Registration Date::	Latest Annual Report:	Recording Currency:
South Africa	PO Box 7735		Johannesburg 2001		+27 11 350 4828	groupsec@absa.co.za	http://www.absa.co.za	1986/01/01	2012/12/31	ZAR

## GUF Information

GUF in this sector:	Signed an IFA:	IFA signing Date:
UNI	No	0

## Sector Information

Sector:	Stock Exchange Listings:	Major Competitors:
Banking and Financial Services	Johannesburg Stock Exchange (JSE) Egyptian Exchange (EGX)	FirstRand Limited, Nedbank Group Limited, Standard Bank Group Limited

## Five Major Shareholders

<b>55%</b> Barclays Bank PLC
<b>7%</b> Public Investment Corporation
<b>2%</b> Sanlam Investment Management
<b>2%</b> Dimensional Fund Advisors Incorporated
<b>2%</b> Investec Asset Management

# Company Performance Report

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## Company Performance in US Dollars - USD

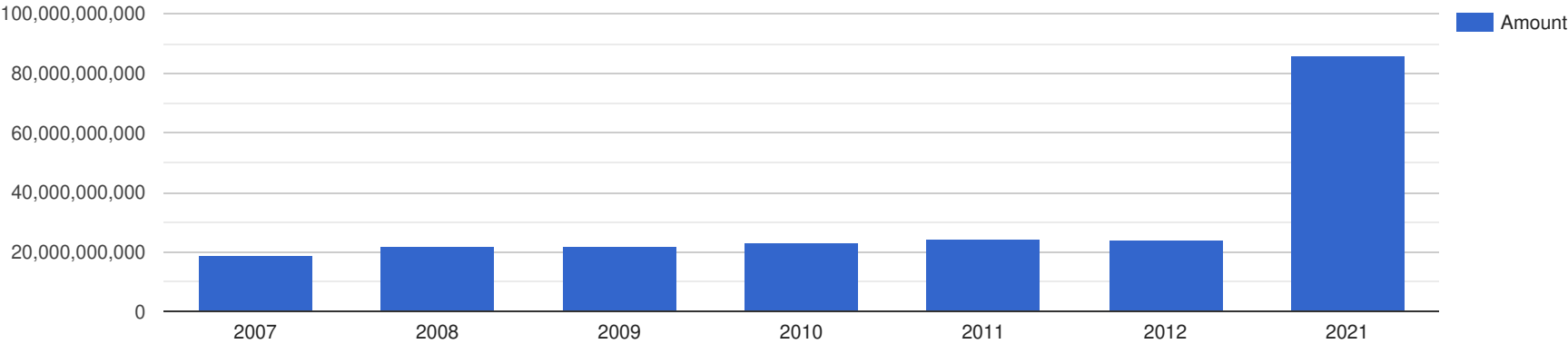
Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2007	2,679,432,624	1,996,737,588	90,909,078,014	84,872,198,581
2008	2,635,429,262	1,839,056,832	93,562,031,439	87,157,436,518
2009	2,738,253,352	1,233,178,800	89,931,086,330	82,853,025,937
2010	3,361,659,225	1,706,899,035	103,193,144,174	94,241,826,300
2011	3,383,518,006	1,968,144,044	108,963,850,416	99,489,473,684
2012	2,940,365,854	1,477,804,878	98,529,146,341	89,651,829,268
2021	5,404,556,611	1,752,596,136	103,271,087,446	93,999,723,072

**Company Performance in South African Rand - ZAR**

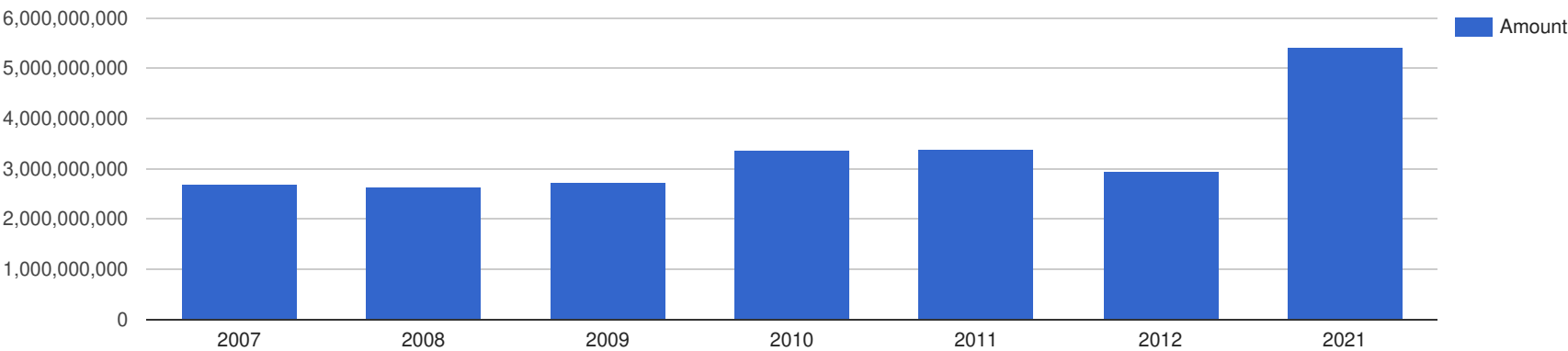
Year End:	Revenue:	Profit Before Tax:	Assets:	Liabilities:
2007	18,890,000,000	14,077,000,000	640,909,000,000	598,349,000,000
2008	21,795,000,000	15,209,000,000	773,758,000,000	720,792,000,000
2009	21,854,000,000	9,842,000,000	717,740,000,000	661,250,000,000
2010	23,340,000,000	11,851,000,000	716,470,000,000	654,321,000,000
2011	24,429,000,000	14,210,000,000	786,719,000,000	718,314,000,000
2012	24,111,000,000	12,118,000,000	807,939,000,000	735,145,000,000
2021	85,873,000,000	27,847,000,000	1,640,833,000,000	1,493,524,000,000

# Company Performance Changes Report

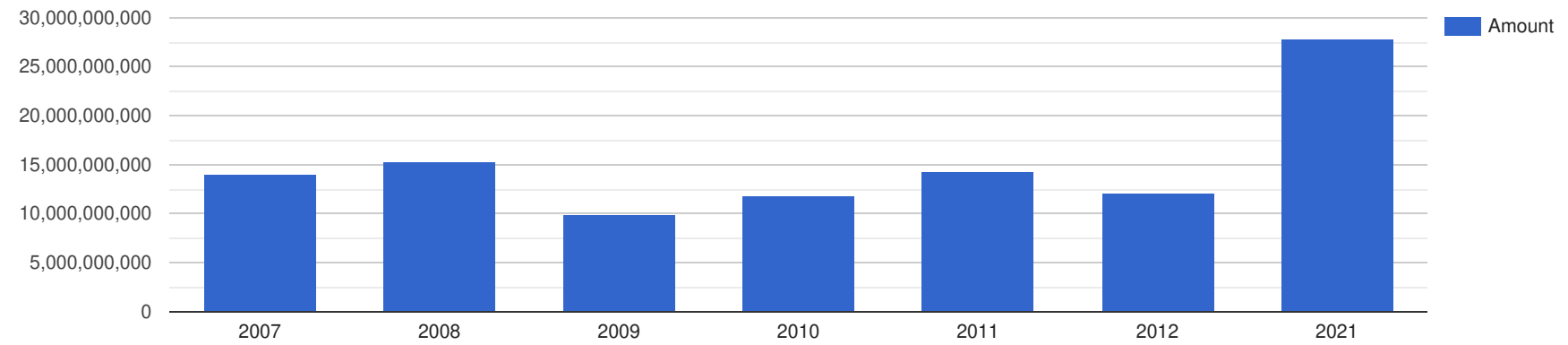
Company Revenue - ZAR



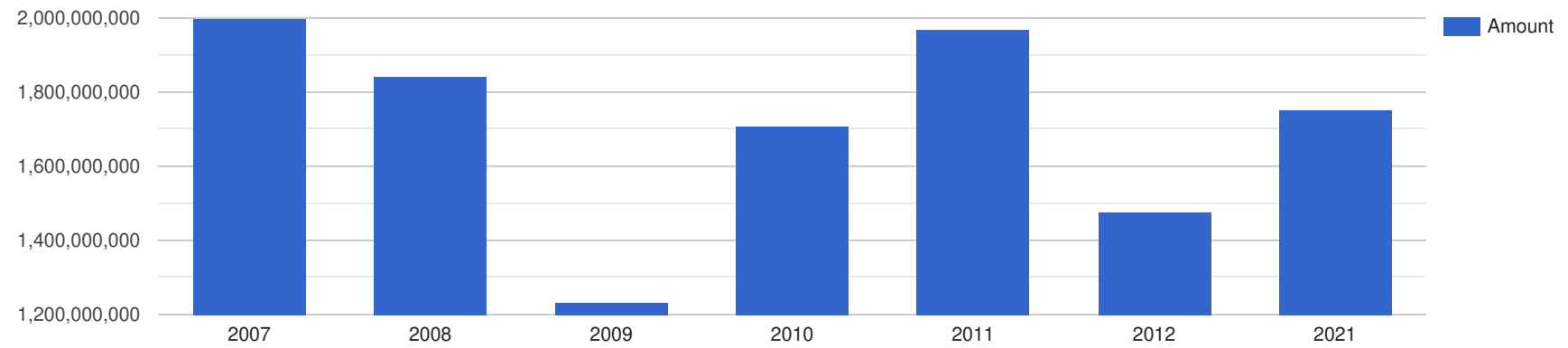
Company Revenue - USD



**Company Profit Before Tax - ZAR**



**Company Profit Before Tax - USD**



## Company Directors Report

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### CEO Biography - USD:

Year End:	Director Surname:	Director Name:	Director Gender:	Full Year on Board?:	Full year in position?:
2007	Booyesen	Stefanes F (Steve)	Male	Yes	Yes
2008	Booyesen	Stefanes F (Steve)	Male	Yes	Yes
2009	Booyesen	Stefanes F (Steve)	Male	No	No
2009	Ramos	Maria	Female	No	No
2010	Ramos	Maria	Female	Yes	Yes
2011	Ramos	Maria	Female	Yes	Yes
2012	Ramos	Maria	Female	Yes	Yes



**CEO Remuneration - USD:**

Financial Year:	Salary:	Benefits:	Cash Bonus	Other:	Total Annual:	LTI Payment:	Total Including LTI:
2007	752,570	66,393	1,382,979	0	2,201,941	0	2,201,941
2008	688,848	55,130	1,451,028	0	2,195,005	543,857	2,738,862
2009	678,531	52,656	339,845	0	1,071,032	1,853,384	2,924,416
2010	862,265	82,252	655,336	0	1,599,853	0	1,599,853
2011	840,754	81,309	0	0	922,063	583,846	1,505,909
2012	739,707	12,133	0	60,072	811,912	1,219,512	2,031,425

**Executive Director Remuneration - USD:**

Financial Year:	No. of EDs:	Total Salary:	Cash Bonus	Other:	Total Annual:
2007	4	1,713,087	5,437,957	428,272	1,359,489
2008	4	1,761,618	5,444,257	440,405	1,361,064
2009	5	1,663,579	3,237,996	332,716	647,599
2010	4	1,836,452	5,130,583	459,113	1,282,646
2011	3	1,808,569	3,200,309	602,856	1,066,770
2012	3	1,588,128	2,501,903	529,376	833,968

**Non-Executive Director Remuneration - USD:**

Financial Year:	No. of NEDs:	Total Fees:	Average Fees
2007	22	1,609,532	73,161
2008	21	1,537,737	73,226
2009	17	1,516,694	89,217
2010	17	1,963,012	115,471
2011	18	2,044,091	113,561
2012	15	1,840,780	122,719
2021	4	505,458	126,364
2022	2	294,095	147,048
2023	2	164,868	82,434

**CEO Remuneration - ZAR:**

Financial Year:	Salary:	Benefits:	Cash Bonus	Other	Total Annual	LTI Payment	Total Including LTI
2007	5,305,617	468,068	9,750,000	0	15,523,685	0	15,523,685
2008	5,696,770	455,921	12,000,000	0	18,152,691	4,497,700	22,650,391
2009	5,823,150	451,898	2,916,550	0	9,191,598	15,905,738	25,097,336
2010	5,986,703	571,076	4,550,000	0	11,107,779	0	11,107,779
2011	6,070,244	587,049	0	0	6,657,293	4,215,368	10,872,661
2012	6,065,600	99,488	0	492,593	6,657,681	10,000,000	16,657,681

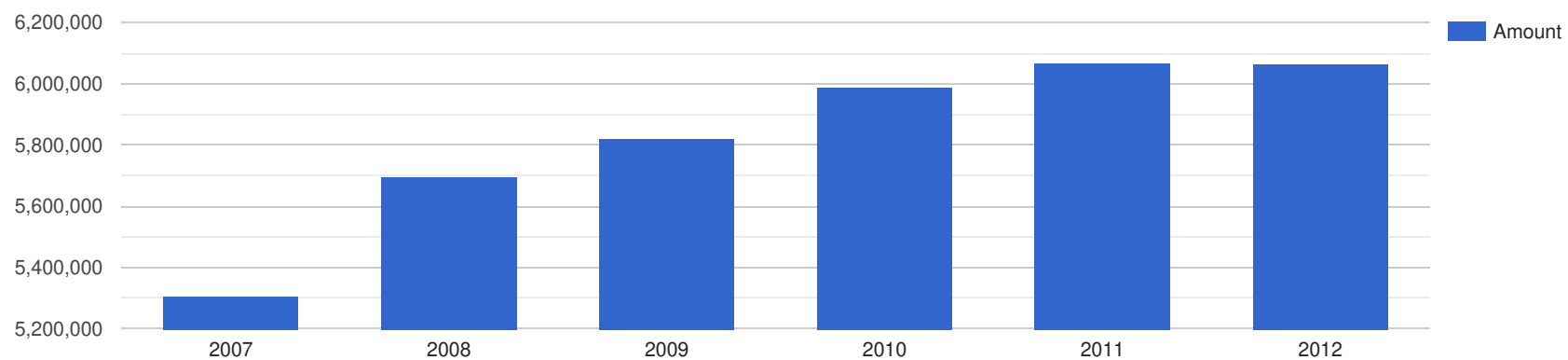
**Executive Director Remuneration - ZAR:**

Financial Year:	No. of EDs:	Total Salary:	Total Annual Remuneration	Average Salary	Average Remuneration
2007	4	12,077,263	38,337,599	3,019,316	9,584,400
2008	4	14,568,582	45,024,003	3,642,146	11,256,001
2009	5	14,276,838	27,788,480	2,855,368	5,557,696
2010	4	12,750,484	35,621,638	3,187,621	8,905,410
2011	3	13,057,869	23,106,230	4,352,623	7,702,077
2012	3	13,022,649	20,515,607	4,340,883	6,838,536

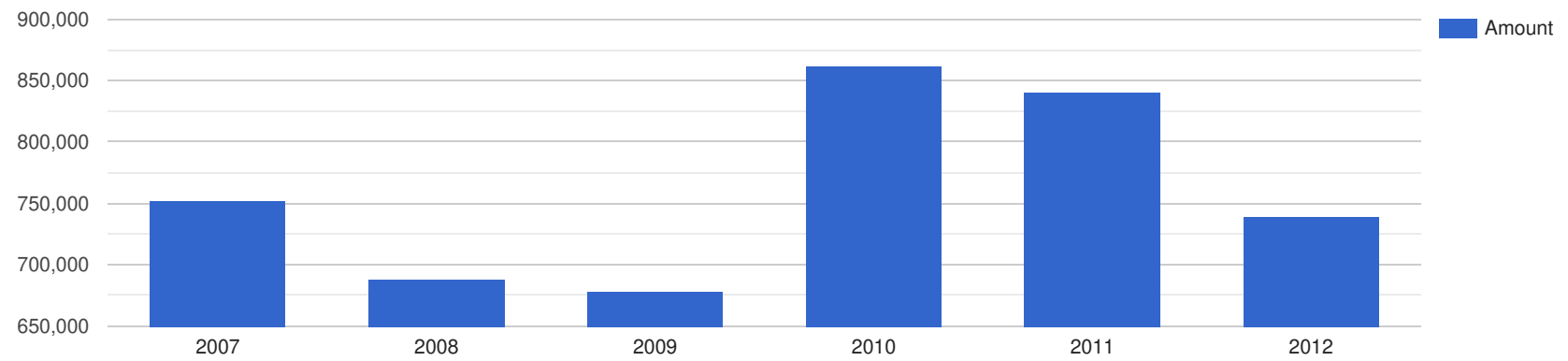
## Company Directors Fee Changes

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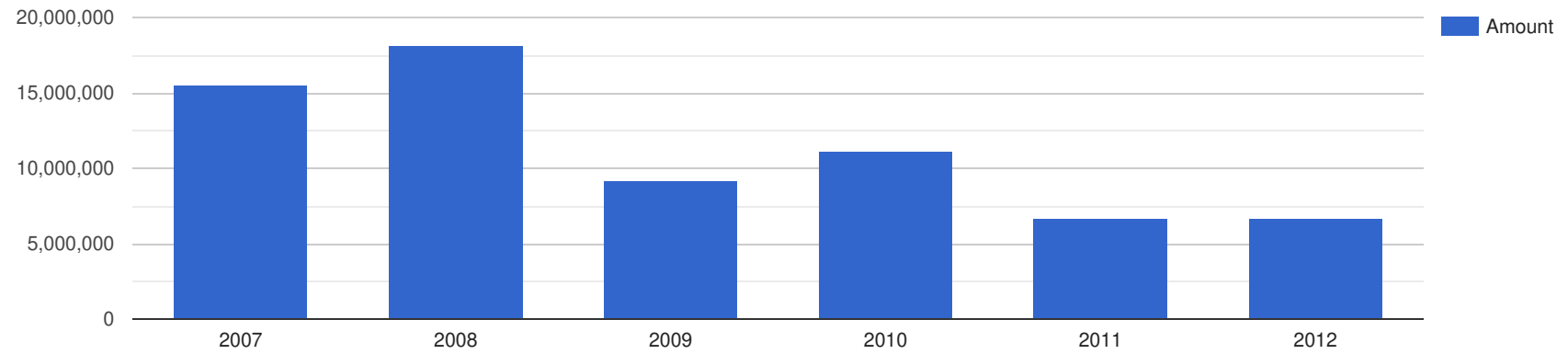
CEO Salary - ZAR



CEO Salary - USD

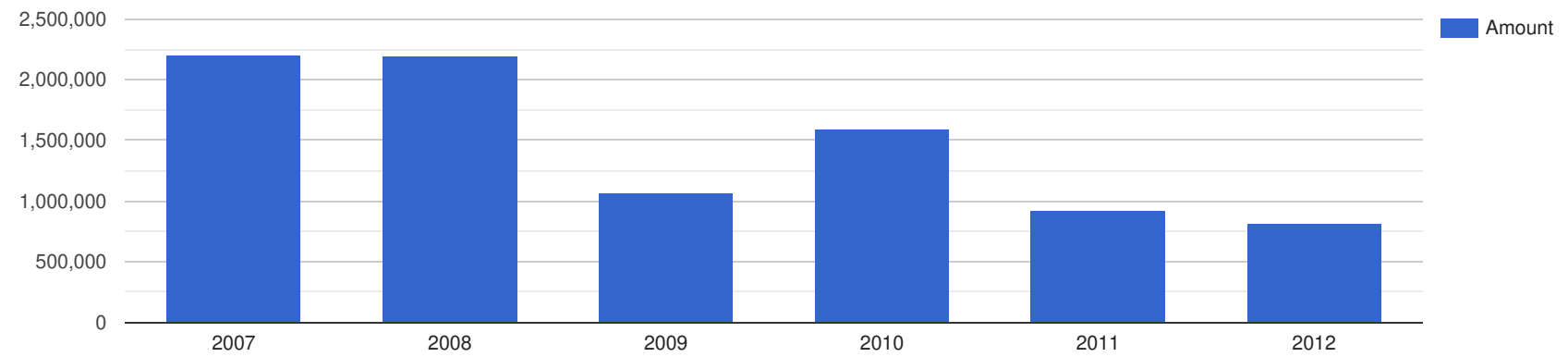


CEO Remuneration - ZAR

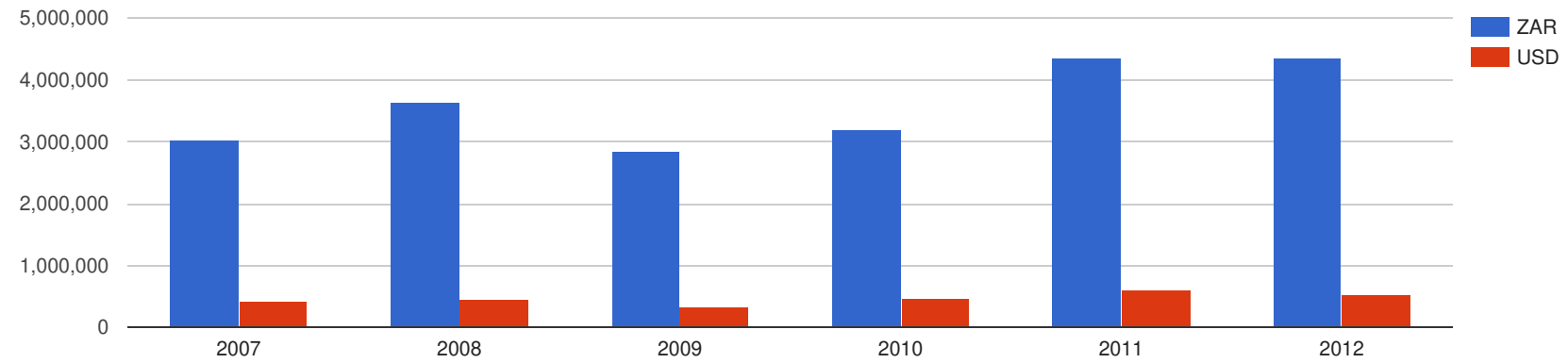


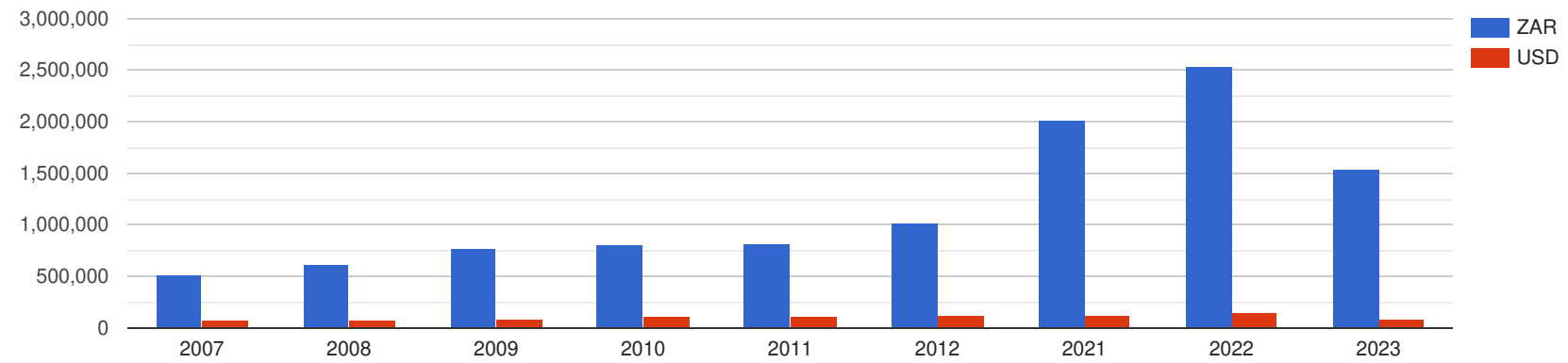


CEO Remuneration - USD



### Average Executive Director Salary



**Average Non-Executive Director**

## Company Employees Report

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### Total Employee Count:

Year End:	No. Employees:	No. Contractors	Total Workforce
2007	0	0	22327
2008	0	0	21762
2009	0	0	36989
2010	0	0	43239
2011	0	0	39659
2012	0	0	37093
2021	35267	0	35267

**Countries of Operation:**

Country of Operation:	Is This the Home Country?	Is There a Recognition Agreement?	Country notes
South Africa	Yes	Yes	0
Mozambique	No	No	0
Tanzania	No	No	0
Angola	No	No	This is a 50% investment in Banco Comercial Angolan
Botswana	No	No	0
Namibia	No	No	Representative office
Nigeria	No	No	Representative office

**Total Employee Count:**

Country:	Year End:	No. Operations	No. Employees:	No. Contractors:	Total Workforce:	Union(s):	Degree of Unionisation:	Min Wage (Local) Per Month:	Min Wage USD (Per Annum):	Min Wage USD (Per Annum):
South Africa	2012	0	0	0	37093	SASBO	0	0	0	No
Tanzania	2012	0	0	0	0	0	0	0	0	No
Angola	2010	0	0	0	0	0	0	0	0	No
Botswana	2012	0	0	0	0	0	0	0	0	No
Mozambique	2012	0	0	0	0	0	0	0	0	No
Namibia	2012	0	0	0	0	0	0	0	0	No
Nigeria	2012	0	0	0	0	0	0	0	0	No